

# Powering Towards Engineering Excellence



ANNUAL REPORT 2010



Hiap Seng Engineering Ltd

## **OUR VISION**

To be a market leader, offering mechanical engineering services, plant fabrication & installation and plant maintenance services to the oil-and-gas, petrochemical and pharmaceutical industries in Singapore and beyond.

## **OUR MISSION**

To deliver efficient, reliable and quality products and services to customers, maximum returns to shareholders and a rewarding work environment to employees.

## **OUR CORE VALUES**

Courage, determination and great teamwork are the foundations for our success.

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# ABOUT THE GROUP

*We are one of the leading integrated service providers of mechanical engineering, plant fabrication & installation and plant maintenance to the oil-and-gas (serving both upstream exploration and production as well as downstream refinery and storage), petrochemical and pharmaceutical industries in Singapore, Asia Pacific and other regions.*

*We are dedicated to providing our clients with efficient, reliable and quality products and services.*

## WHAT WE DO

1



Plant Maintenance

Oil-and-Gas,  
Chemical & Utility Plant  
Maintenance



EPC

Process Equipment,  
Gas Compressors,  
FPSO Topsides  
& Tankfarms



Construction

Mechanical Construction  
of Oil-and-Gas Plants,  
Oil Storage Terminals  
& Pharmaceutical Plants

# CHAIRMAN'S STATEMENT

*For the financial year ended 31 March 2010, the Group recorded a net profit attributable to shareholders of S\$31.5 million, an increase of 142.9% compared to the previous financial year. This result was achieved on the back of a 12.4% increase in revenue to S\$252.1 million from the previous financial year and better margins due to cost control and improved productivity.*

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## Dear Shareholders,

It is my pleasure to present to you our annual report for the financial year ended 31 March 2010 ("FY2010").

### Our Performance

For the financial year ended 31 March 2010, the Group recorded a net profit attributable to shareholders of S\$31.5 million, an increase of 142.9% compared to the previous financial year. This result was achieved on the back of a 12.4% increase in revenue to S\$252.1 million from the previous financial year and better margins due to cost control and improved productivity. We are heartened by the strong set of results that we have delivered and believe it is a testimony to the resilience of our core business. This strong set of results also affirms that we have emerged stronger from the global recession.

As a result of our strong financial performance, Return on Equity and Return on Assets have both jumped to 39.6% and 21.0% respectively from 23.3% and 10.5% in the previous financial year.

### Business Review

During the financial year, we are pleased to have successfully completed and delivered major works for Shell Ethylene Cracker Complex, Shell Bukom Refinery Modifications and GSK's Singapore Bulk Vaccine Facility.

We will continue to deliver efficient and reliable quality products and services to our customers, and focus on our core competencies in three business areas, namely, EPC of process equipment, gas compressors, FPSO topsides and tank-farms; construction of oil-and-gas, petrochemical and pharmaceutical plants; and plant maintenance. This is to not only ensure that existing customers will return with new contracts but also to showcase projects to market our services to potential customers.

### Looking ahead

The outlook for the oil-and-gas, petrochemical and pharmaceutical industries, which the Group serves, remains positive. We expect the rising demand for fuels and chemicals in Asia and high crude oil prices to generate demand for downstream support industries in oil-and-gas and petrochemical processing facilities. The increasing demand for oil-and-gas should underpin prospects



for process equipment, gas compressors and FPSO topsides, which are supporting the upstream exploration and production in the oil-and-gas industry.

In Singapore, an extensive upgrade to the country's petrochemical hub on Jurong Island will likely generate significant business opportunities for us. As the economy picks up, we will continue to control costs and improve productivity. At the same time, we look to enhance shareholder value by exploring new and viable business opportunities.

### Dividends

The Board is pleased to recommend a final tax exempt one-tier dividend of 3 cents per share to be paid on 27 August 2010. The proposed dividend which amounts to S\$9.2 million, is subject to shareholders' approval at the Annual General Meeting to be held on 28 July 2010.

Together with the interim dividend of 1 cent per share paid on 28 January 2010, the total dividend payout for FY2010 is 4 cents per share amounting to S\$12.2 million. This represents approximately 38.5% of our earnings per share

of 10.4 cents. Based on the share price of 60.5 cents on 31 March 2010, the payout translates to a dividend yield of about 6.6%.

### A Word of Thanks

On behalf of the Board, I wish to express my heartfelt thanks and gratitude to our business partners, associates, customers, government agencies and shareholders for their support and confidence in us over the years. My heartfelt appreciation also goes to our dedicated management and staff for their passion, hard work and commitment to the Group. All of you have contributed greatly to our growth and success.

I look forward to many more fruitful years of working together.

### Frankie Tan

Executive Chairman and Chief Executive Officer

# OPERATIONS REVIEW

*The Group remains in a strong financial position. Group shareholders' funds increased by S\$23.8 million or 42.6%, from S\$55.7 million as at 31 March 2009 to S\$79.5 million as at 31 March 2010.*

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### Year under Review

During the financial year ended 31 March 2010, we registered a revenue growth of 12.4% year-on-year, from S\$224.3 million to S\$252.1 million. Net profit attributable to shareholders also registered a surge of 142.9% from S\$13.0 million to S\$31.5 million.

Apart from a positive impact from higher revenue, the net profit increase was also due to better margins and the absence of any provision for doubtful debts for FY2010. Share of associated companies profit of S\$0.8 million for FY2010 as compared to share of associated companies loss of S\$1.2 million for FY2009, also contributed to the Group's net profit for FY2010.

### Segmental Contributions

The Group's Plant Construction and Maintenance segment, which comprises about 87.1% of total revenue in FY2010, continued to perform well. Revenue from this segment increased significantly by 43.8% to S\$219.6 million in FY2010 from S\$152.7 million in the financial year ended 31 March 2009 ("FY2009"). This increase was mainly due to the completion of numerous projects during FY2010.

The Group's Compression and Process Equipment Fabrication segment, which makes up the remaining 12.9% of total revenue in FY2010, experienced a 54.7% decline in revenue to S\$32.5 million as major projects were completed in FY2009.

Geographically, the Group's Singapore segment saw a 51.8% increase in revenue to S\$222.8 million in FY2010 compared to S\$146.7 million for FY2009. Singapore segment accounted for 88.4% of total Group revenue in FY2010. The remaining S\$29.3 million was contributed by other geographical segments.



## Strong Financial Position

The Group remains in a strong financial position. Group shareholders' funds increased by S\$23.8 million or 42.7%, from S\$55.7 million as at 31 March 2009 to S\$79.5 million as at 31 March 2010.

Group current assets increased by S\$26.9 million or 24.8%, from S\$108.5 million as at 31 March 2009 to S\$135.4 million as at 31 March 2010. This was largely due to an increase in trade and other receivables from S\$65.6 million to S\$96.5 million, as well as an increase in contract work-in-progress from S\$12.7 million to S\$18.0 million. The increase in trade and other receivables as at 31 March 2010 was due to the completion of projects towards the end of the financial year. However, a substantial amount of the receivables had been received subsequent to the end of the financial year. The increase in contract work-in-progress was in line with the project activities during the financial year under review.

The Group continued to be in net cash position. As at 31 March 2010, its cash and cash equivalents stood at S\$17.7 million as compared to S\$25.7 million as at 31 March 2009.

## Outlook

With a positive outlook for the oil-and-gas, petrochemical and pharmaceutical industries as well as our strong and long working relationships with the MNCs and our alliances with the respective parties including CNOOC and CNPC, we are confident of tapping both upstream and downstream business opportunities in Asia, the Middle East and other regions. As demand for our services escalates, we will continue to invest and upgrade our facilities to enhance our capabilities to meet market needs.

# POWERING GREATER GROWTH





The Group recorded a net profit attributable to shareholders of S\$31.5 million, an increase of 142.9% compared to the previous financial year. This result was achieved on the back of a 12.4% increase in revenue to S\$252.1 million from the previous financial year and better margins due to cost control and improved productivity.

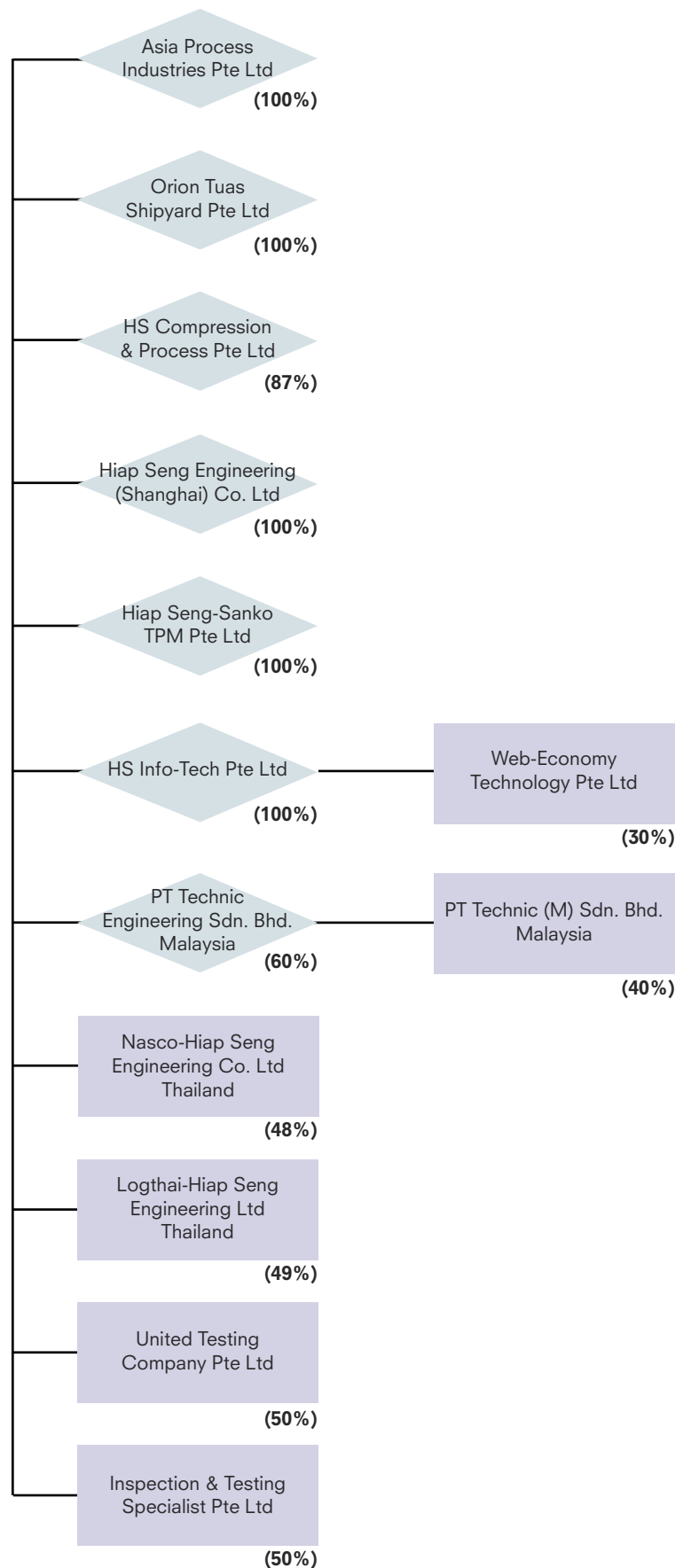


# GROUP STRUCTURE



**HIAP SENG ENGINEERING LTD**

 Subsidiaries  
 Associates



# BOARD OF DIRECTORS



**Tan Lian Chew**  
Executive Director (Finance)



**Tan Ah Lam Frankie**  
Executive Chairman and CEO



**Tan Leau Kuee, Richard**  
Executive Director  
(Operations & Strategic Planning)



**M. Rajaram**  
Independent Director



**Koh Kim Wah**  
Independent Director



**Dr John Chen Seow Phun**  
Independent Director

# CORPORATE INFORMATION

## Board of Directors

Tan Ah Lam, Frankie  
Executive Chairman and CEO

Tan Leau Kuee, Richard  
Executive Director (Operations & Strategic Planning)

Tan Lian Chew  
Executive Director (Finance)

Dr John Chen Seow Phun  
Independent Director

Koh Kim Wah  
Independent Director

M. Rajaram  
Independent Director

## Audit Committee

Dr John Chen Seow Phun, Chairman  
Koh Kim Wah, Member  
M. Rajaram, Member

## Remuneration Committee

Koh Kim Wah, Chairman  
M. Rajaram, Member  
Dr John Chen Seow Phun, Member

## Nominating Committee

M. Rajaram, Chairman  
Koh Kim Wah, Member  
Tan Ah Lam Frankie, Member

## Company Secretaries

Tan Hak Jin, CPA  
Low Siew Tian, ACIS

## Investor Relations

Citigate Dewe Rogerson i.MAGE Pte Ltd  
1 Raffles Place  
#26-02 OUB Centre  
Singapore 048616  
Tel: (65) 65345122  
Fax: (65) 65344171

## Registered Office

4 Benoi Place  
Singapore 629925

## Corporate Office

28 Tuas Crescent  
Singapore 638719

## Share Registrar

Boardroom Corporate & Advisory Services Pte Ltd.  
50 Raffles Place #32-01  
Singapore Land Tower  
Singapore 048623

## Auditors

PricewaterhouseCoopers LLP  
Public Accountants and Certified Public Accountants  
8 Cross Street #17-00  
PWC Building  
Singapore 048424  
Partner: Sim Hwee Cher  
(Year of appointment: FY2007)

## Solicitors

WongPartnership LLP  
One George Street #20-01  
Singapore 049145

Straits Law Practice LLC  
36, Robinson Road  
18th Floor, City House  
Singapore 068877

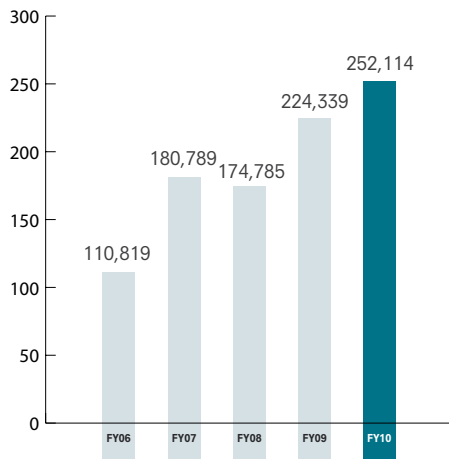
## Principal Bankers

United Overseas Bank Limited  
DBS Bank Ltd  
Oversea-Chinese Banking Corporation Limited  
Malayan Banking Berhad  
The Hong Kong and Shanghai Banking Corporation Limited  
Standard Chartered Bank

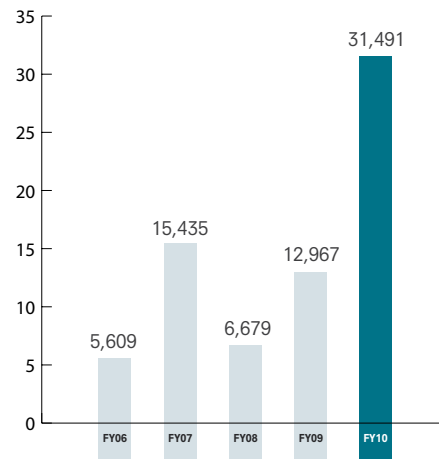
# FINANCIAL HIGHLIGHTS

S\$'000	FY2006	FY2007	FY2008	FY2009	FY2010
<b>INCOME STATEMENT</b>					
Revenue	110,819	180,789	174,785	224,339	252,114
Gross profit	14,809	31,925	23,047	34,028	55,415
Profit before tax	6,952	18,632	8,560	16,174	37,564
Profit attributable to shareholders	5,609	15,435	6,679	12,967	31,491
<b>BALANCE SHEET</b>					
Current assets	60,662	85,429	80,667	108,480	135,388
Non-current assets	10,602	16,485	17,136	15,218	14,598
Total assets	71,264	101,914	97,803	123,698	149,986
Current liabilities	24,594	40,361	46,247	64,820	67,614
Non-current liabilities	173	3,237	3,390	1,360	1,090
Total liabilities	24,767	43,598	49,637	66,180	68,704
Net assets	46,497	58,316	48,166	57,518	81,282
<b>SHAREHOLDERS' EQUITY</b>					
Share capital	20,250	36,178	36,178	36,178	36,178
Reserves	17	118	110	81	(35)
Retained profits	24,335	20,330	9,574	19,504	43,401
Shareholders' equity	44,602	56,626	45,862	55,763	79,544
Minority interests	1,895	1,690	2,304	1,755	1,738
Total equity	46,467	58,316	48,166	57,518	81,282
<b>FINANCIAL RATIOS</b>					
Gross profit margin	13.4%	17.7%	13.2%	15.2%	22.0%
Net profit margin	5.1%	8.5%	3.8%	5.8%	12.5%
Return on equity	12.6%	27.3%	14.6%	23.3%	39.6%
Return on assets	7.9%	15.1%	6.8%	10.5%	21.0%
<b>PER SHARE DATA</b>					
Earnings (cents)	2.2	5.5	2.2	4.3	10.4
Net asset value (cents)	22.0	18.6	15.1	18.4	26.2
Dividends (cents)	2.0	15.0	2.5	2.0	4.0

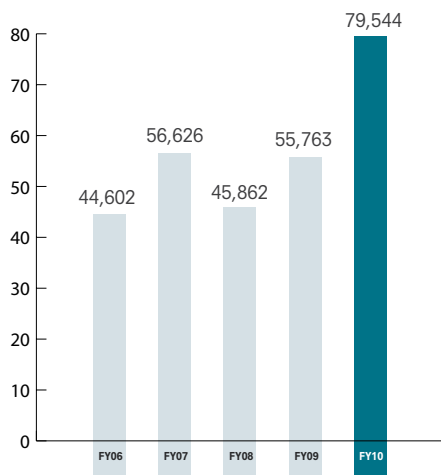
### Revenue



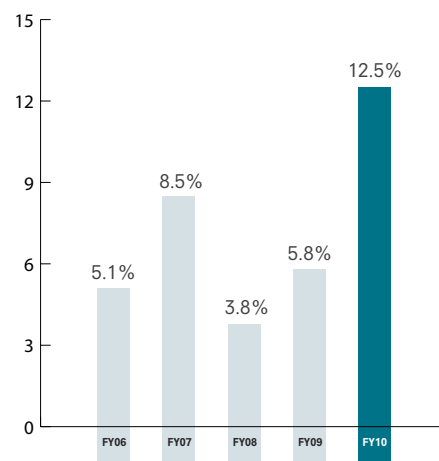
### Profit Attributable to Shareholders



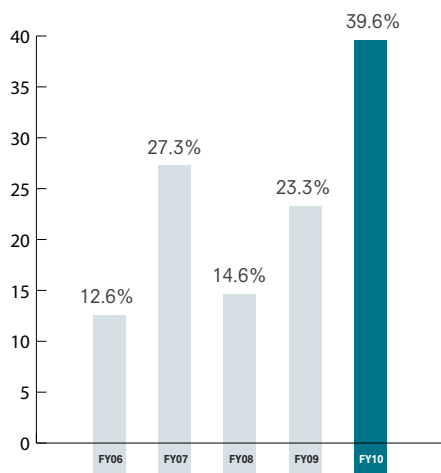
### Shareholders' Equity



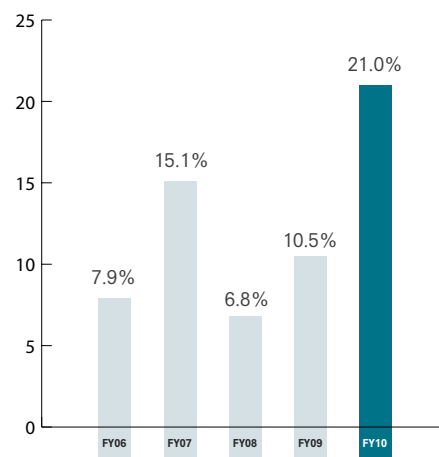
### Net Profit Margin



### Return on Equity



### Return on Assets



# POWERED BY NEW OPPORTUNITIES



We expect the rising demand for fuels and chemicals in Asia and high crude oil prices to generate demand for downstream support industries in oil-and-gas and petrochemical processing facilities.

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# DIRECTORS' REPORT

for the financial year ended 31 March 2010

The directors present their report to the members together with the audited financial statements of the Group for the financial year ended 31 March 2010 and the balance sheet of the Company at 31 March 2010.

## Directors

The directors of the Company in office at the date of this report are as follows:

Tan Ah Lam  
Tan Leau Kuee @ Tan Chow Kuee  
Tan Lian Chew  
Dr John Chen Seow Phun  
Koh Kim Wah  
M. Rajaram

## Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Directors' interests in shares or debentures

- (a) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations, except as follows:

	Holdings registered in name of director		Holdings in which a director is deemed to have an interest	
	At 31.3.2010	At 1.4.2009	At 31.3.2010	At 1.4.2009
<b>Company</b>				
(No. of ordinary shares)				
Tan Ah Lam	<b>3,319,500</b>	3,319,500	<b>70,788,639</b>	70,788,639
Tan Leau Kuee @ Tan Chow Kuee	–	–	<b>70,788,639</b>	70,788,639
Tan Lian Chew	<b>3,080,761</b>	3,080,761	–	–
Koh Kim Wah	–	–	<b>278,000</b>	278,000
M. Rajaram	<b>300,000</b>	300,000	–	–



# DIRECTORS' REPORT

for the financial year ended 31 March 2010

## Directors' interests in shares or debentures (continued)

- (b) Messrs Tan Ah Lam and Tan Leau Kuee @ Tan Chow Kuee, who by virtue of their interests of not less than 20% of the issued capital of the Company, are deemed to have an interest in the whole of the share capital of the Company's wholly-owned subsidiaries and in the shares held by the Company in the following subsidiaries that are not wholly-owned by the Group:

	No. of ordinary shares	
	At 31.3.2010	At 1.4.2009
HS Compression & Process Pte Ltd	4,743,750	4,743,750
PT Technic Engineering Sdn. Bhd.	5,000,000	5,000,000
LPTC Engineering Sdn. Bhd.	-	100,000

- (c) The directors' interests in the ordinary shares of the Company as at 21 April 2010 were the same as those as at 31 March 2010.

## Directors' contractual benefits

Since the end of the previous financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest, except as disclosed in the accompanying financial statements and in this report.

## Share options

There were no options granted during the financial year to subscribe for unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.

There were no unissued shares of the Company or any subsidiary under option at the end of the financial year.

## Audit Committee

The members of the Audit Committee at the end of the financial year were as follows:

Dr John Chen Seow Phun (Chairman)  
Mr Koh Kim Wah  
Mr M. Rajaram

# DIRECTORS' REPORT

for the financial year ended 31 March 2010

## Audit Committee (continued)

All members of the Audit Committee are non-executive and independent directors. The directors recognise the importance of corporate governance and the offering of high standards of accountability to the shareholders of the Company. The Audit Committee carried out its functions in accordance with Section 201B(5) of the Singapore Companies Act. In performing those functions, the Committee performed the following functions:

- (a) review the audit plan of the Company's independent auditor and any recommendations on internal accounting controls arising from the statutory audit;
- (b) review the scope and the results of internal audit procedures with the internal auditor;
- (c) review the assistance given by the Company's management to the independent auditor;
- (d) review the balance sheet of the Company and the consolidated financial statements of the Group for the financial year ended 31 March 2010 before their submission to the Board of Directors, as well as the independent auditor's report on the balance sheet of the Company and the consolidated financial statements of the Group; and
- (e) review interested person transactions; if any.

Apart from the duties listed above, the Audit Committee shall commission and review the findings of internal investigations into matters where there is any suspected fraud or irregularity, or failure of internal control or infringement of any law, rule or regulation which has or is likely to have a material impact to the Group's operating results and/or financial position.

The Audit Committee has recommended to the Board that the independent auditor, PricewaterhouseCoopers LLP, be nominated for re-appointment at the forthcoming Annual General Meeting of the Company. The Audit Committee has conducted annual review of the non-audit services to satisfy itself that the nature and extent of such services will not prejudice the independence and objectivity of the independent auditor before confirming their re-nomination.

## Independent auditor

The independent auditor, PricewaterhouseCoopers LLP, has expressed its willingness to accept re-appointment.

On behalf of the directors

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TAN AH LAM  
Director

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TAN LEAU KUEE @ TAN CHOW KUEE  
Director

7 July 2010

## **STATEMENT BY DIRECTORS**

for the financial year ended 31 March 2010

In the opinion of the directors,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group as set out on pages 20 to 73 are drawn up so as to give a true and fair view of the state of affairs of the Company and of the Group as at 31 March 2010 and of the results of the business, changes in equity and cash flows of the Group for the financial year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

On behalf of the directors

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TAN AH LAM  
Director

7 July 2010

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TAN LEAU KUEE @ TAN CHOW KUEE  
Director

# INDEPENDENT AUDITOR'S REPORT

to the members of Hiap Seng Engineering Ltd

We have audited the accompanying financial statements of Hiap Seng Engineering Ltd (the "Company") and its subsidiaries (the "Group") set out on pages 20 to 73, which comprise the balance sheets of the Company and of the Group as at 31 March 2010, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement of the Group for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

## ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act (Cap. 50) (the "Act") and Singapore Financial Reporting Standards. This responsibility includes:

- (a) devising and maintaining a system of internal accounting control sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets;
- (b) selecting and applying appropriate accounting policies; and
- (c) making accounting estimates that are reasonable in the circumstances.

## ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **INDEPENDENT AUDITOR'S REPORT**

to the members of Hiap Seng Engineering Ltd (continued)

### ***Opinion***

In our opinion,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Company and of the Group as at 31 March 2010, and the results, changes in equity and cash flows of the Group for the financial year ended on that date; and
- (b) the accounting and other records required by the Act to be kept by the Company and by those subsidiaries incorporated in Singapore of which we are the auditor, have been properly kept in accordance with the provisions of the Act.

Without qualifying our opinion, we draw attention to Note 31(b) to the financial statements on the claim lodged by the Company's 60% owned Malaysian subsidiary against one of its main contractors and, the counter claims filed by the said main contractor against it. The ultimate outcome of the matter cannot be presently determined, and no provision for any liability that may result from the counter claims has been made in the financial statements.

PricewaterhouseCoopers LLP  
Public Accountants and Certified Public Accountants

Singapore, 7 July 2010

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the financial year ended 31 March 2010

	Note	2010 \$'000	Group 2009 \$'000
Revenue	4	252,114	224,339
Cost of services rendered		(196,699)	(190,311)
<b>Gross profit</b>		<b>55,415</b>	<b>34,028</b>
Other (losses)/gains - net	7	(1,048)	1,983
Expenses			
- Administrative	5	(17,533)	(18,373)
- Finance	8	(32)	(219)
		<b>36,802</b>	<b>17,419</b>
Share of profits/(losses) of associated companies	18	762	(1,245)
Profit before income tax		<b>37,564</b>	<b>16,174</b>
Income tax expense	9	(6,090)	(3,709)
<b>Profit after tax</b>		<b>31,474</b>	<b>12,465</b>
<b>Other comprehensive loss:</b>			
Financial assets, available-for-sale, fair value gains		(37)	-
Currency translation differences arising from consolidation		(79)	(76)
<b>Other comprehensive loss, net of tax</b>		<b>(116)</b>	<b>(76)</b>
<b>Total comprehensive income</b>		<b>31,358</b>	<b>12,389</b>
<b>Profit attributable to:</b>			
Equity holders of the Company		31,491	12,967
Minority interests		(17)	(502)
		<b>31,474</b>	<b>12,465</b>
<b>Total comprehensive income attributable to:</b>			
Equity holders of the Company		31,375	12,938
Minority interests		(17)	(549)
		<b>31,358</b>	<b>12,389</b>
<b>Earnings per share attributable to equity holders of the Company (expressed in cents per share)</b>			
Basic and diluted	10	<b>10.37</b>	<b>4.27</b>

# BALANCE SHEETS

As at 31 March 2010

	Note	Group		Company	
		2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
<b>ASSETS</b>					
<b>Current assets</b>					
Cash and cash equivalents	11	17,679	25,726	9,899	13,731
Financial assets, available-for-sale	17	–	1,037	–	1,037
Trade and other receivables	12	96,494	65,613	75,920	41,175
Inventories	13	2,093	2,086	–	–
Construction contract work-in-progress	14	18,044	12,781	17,716	11,322
Other current assets	15	1,078	1,237	564	1,030
		<b>135,388</b>	<b>108,480</b>	<b>104,099</b>	<b>68,295</b>
<b>Non-current assets</b>					
Other receivables	16	257	251	–	–
Investments in associated companies	18	2,199	1,429	1,436	944
Investments in subsidiaries	19	–	–	8,282	8,414
Investment property	20	–	–	417	626
Property, plant and equipment	21	11,723	12,971	9,957	10,622
Deferred income tax assets	26	105	105	–	–
Club memberships	22	314	462	249	397
		<b>14,598</b>	<b>15,218</b>	<b>20,341</b>	<b>21,003</b>
<b>Total assets</b>		<b>149,986</b>	<b>123,698</b>	<b>124,440</b>	<b>89,298</b>
<b>LIABILITIES</b>					
<b>Current liabilities</b>					
Trade and other payables	23	61,438	61,353	47,672	38,695
Current income tax liabilities	9	5,877	3,177	4,978	1,313
Borrowings	24	299	290	291	277
		<b>67,614</b>	<b>64,820</b>	<b>52,941</b>	<b>40,285</b>
<b>Non-current liabilities</b>					
Borrowings	24	199	469	176	467
Deferred income tax liabilities	26	891	891	829	829
		<b>1,090</b>	<b>1,360</b>	<b>1,005</b>	<b>1,296</b>
<b>Total liabilities</b>		<b>68,704</b>	<b>66,180</b>	<b>53,946</b>	<b>41,581</b>
<b>NET ASSETS</b>		<b>81,282</b>	<b>57,518</b>	<b>70,494</b>	<b>47,717</b>
<b>EQUITY</b>					
<b>Capital and reserves attributable to equity holders of the Company</b>					
Share capital	27	36,178	36,178	36,178	36,178
Other reserves	28	(35)	81	–	37
Retained earnings	29	43,401	19,504	34,316	11,502
		<b>79,544</b>	<b>55,763</b>	<b>70,494</b>	<b>47,717</b>
<b>Minority interests</b>		<b>1,738</b>	<b>1,755</b>	<b>–</b>	<b>–</b>
<b>Total equity</b>		<b>81,282</b>	<b>57,518</b>	<b>70,494</b>	<b>47,717</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the financial year ended 31 March 2010

Note	Attributable to equity holders of the Company				Minority interests \$'000	Total equity \$'000
	Share capital \$'000	Other reserves \$'000	Retained earnings \$'000	Total \$'000		
<b>2010</b>						
<b>Beginning of financial year</b>	<b>36,178</b>	<b>81</b>	<b>19,504</b>	<b>55,763</b>	<b>1,755</b>	<b>57,518</b>
Total comprehensive income for the year	–	(116)	31,491	31,375	(17)	31,358
Dividends paid	30	–	(7,594)	(7,594)	–	(7,594)
<b>End of financial year</b>	<b>36,178</b>	<b>(35)</b>	<b>43,401</b>	<b>79,544</b>	<b>1,738</b>	<b>81,282</b>
<b>2009</b>						
<b>Beginning of financial year</b>	<b>36,178</b>	<b>110</b>	<b>9,574</b>	<b>45,862</b>	<b>2,304</b>	<b>48,166</b>
Total comprehensive income for the year	–	(29)	12,967	12,938	(549)	12,389
Dividends paid	30	–	(3,037)	(3,037)	–	(3,037)
<b>End of financial year</b>	<b>36,178</b>	<b>81</b>	<b>19,504</b>	<b>55,763</b>	<b>1,755</b>	<b>57,518</b>



# CONSOLIDATED CASH FLOW STATEMENT

for the financial year ended 31 March 2010

	Note	2010 \$'000	2009 \$'000
<b>Cash flows from operating activities</b>			
Profit after tax		31,474	12,465
Adjustments for:			
- Income tax expense		6,090	3,709
- Property, plant and equipment written off		57	13
- Amortisation, depreciation and impairment		2,871	2,828
- Net gain on disposals of property, plant and equipment		(10)	(220)
- Net loss on disposal of financial assets, available-for-sale		37	-
- Profit on disposal of club membership		(10)	-
- Unrealised currency translation (gains)/losses		(127)	53
- Interest expense		32	219
- Interest income		(286)	(275)
- Share of (profit)/loss from associated companies		(762)	1,245
		<b>39,366</b>	<b>20,037</b>
Changes in working capital			
- Inventories and construction contract work-in-progress		(5,270)	(11,489)
- Trade and other receivables		(30,881)	(301)
- Other current assets		159	(449)
- Trade and other payables		85	23,943
Cash generated from operations		<b>3,459</b>	<b>31,741</b>
Income tax paid		(3,390)	(1,693)
<b>Net cash provided by operating activities</b>		<b>69</b>	<b>30,048</b>
<b>Cash flows from investing activities</b>			
Proceeds from disposal of property, plant and equipment		36	387
Purchases of property, plant and equipment		(1,689)	(3,501)
Disposals of financial assets available-for-sale		1,000	-
Proceeds from sale of club membership		157	-
Interest received		286	275
<b>Net cash used in investing activities</b>		<b>(210)</b>	<b>(2,839)</b>
<b>Cash flows from financing activities</b>			
Dividends paid to equity holders of the Company		(7,594)	(3,037)
(Increase)/decrease in bank deposits pledged		(1,047)	1
Repayment of trust receipt creditors		-	(5,655)
Repayment of borrowings		-	(2,934)
Repayment of lease liabilities		(254)	(270)
Interest paid		(32)	(219)
<b>Net cash used in financing activities</b>		<b>(8,927)</b>	<b>(12,114)</b>
<b>Net (decrease)/increase in cash and cash equivalents held</b>		<b>(9,068)</b>	<b>15,095</b>
Cash and cash equivalents at beginning of financial year		25,177	10,083
Effects of currency translation on cash and cash equivalents		(19)	(1)
<b>Cash and cash equivalents at end of financial year</b>	11	<b>16,090</b>	<b>25,177</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

## 1. General information

Hiap Seng Engineering Ltd (the "Company") is listed on the Singapore Exchange and incorporated and domiciled in Singapore. The address of its registered office is 4 Benoi Place, Singapore 629925.

The principal activities of the Company consist of the provision of mechanical engineering services, plant fabrication and installation and plant maintenance for the petroleum and petrochemical industry and also that of an investment holding company. The principal activities of the subsidiaries are set out in Note 38 to the financial statements.

## 2. Significant accounting policies

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 3.

### ***Interpretations and amendments to published standards effective in 2009***

On 1 April 2009, the Group adopted the new or amended FRS and Interpretations to FRS ("INT FRS") that are mandatory for application from that date. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The following are the new or revised FRS and INT FRS that are relevant to the Group:

- FRS 1 (revised) *Presentation of financial statements* (effective from 1 January 2009). The revised standard prohibits the presentation of items of income and expenses (that is, 'non-owner changes in equity') in the statement of changes in equity. All non-owner changes in equity are shown in a performance statement, but entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income). The Group has chosen to adopt the former alternative. Where comparative information is restated or reclassified, a restated balance sheet is required to be presented as at the beginning of the comparative period. There is no restatement of the balance sheet as at 1 April 2009 in the current financial year.
- FRS 108 *Operating segments* (effective from 1 January 2009) replaces FRS 14 *Segment reporting*, and required a 'management approach' under which segment information is presented on the same basis as that used for internal reporting purposes. There is no change in the number of reportable segments in the current financial year. Segment revenue, segment profits and segment assets are also measured on a basis that is consistent with internal reporting.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.1 Basis of preparation (continued)

- Amendments to FRS 107 *Improving disclosures about financial statements* (effective from 1 January 2009). The amendment requires enhanced disclosures about fair value measurement and liquidity risk. In particular, the amendment requires disclosure of fair value measurements by level of a fair value measurement hierarchy. The adoption of the amendment results in additional disclosures but does not have an impact on the accounting policies and measurements bases adopted by the Group.
- FRS 40 (amendment) *Investment property* (and consequential amendments to FRS 16) (effective from 1 January 2009). The amendment has no impact on the Group.

### 2.2 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the rendering of services in the ordinary course of the Group's activities. Revenue is presented, net of goods and services tax, rebates and discounts, and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that the collectibility of the related receivables is reasonably assured and when the specific criteria for each of the Group's activities are met as follows:

#### (a) *Rendering of services*

Revenue from maintenance services is recognised when the services are rendered, using a contracted unit rate.

#### (b) *Construction of specialised equipment*

Please refer to the paragraph "Construction Contracts" for the accounting policy for revenue from construction contracts.

#### (c) *Interest income*

Interest income is recognised using the effective interest method.

#### (d) *Dividend income*

Dividend income is recognised when the right to receive payment is established.

### 2.3 Group accounting

#### (a) *Subsidiaries*

Subsidiaries are entities over which the Group has power to govern the financial and operating policies, generally accompanied by a shareholding giving rise to the majority of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.3 Group accounting (continued)

#### (a) *Subsidiaries* (continued)

The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value on the date of acquisition, irrespective of the extent of minority interests.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date on which that control ceases.

In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated but are considered an impairment indicator of the assets transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Minority interests are that part of the net results of operations and of net assets of a subsidiary attributable to the interests which are not owned directly or indirectly by the Group. They are measured at the minorities' share of the fair value of the subsidiaries' identifiable assets and liabilities at the date of acquisition by the Group and the minorities' share of changes in equity since the date of acquisition, except when the minorities' share of losses in a subsidiary exceeds its interest in the equity of that subsidiary. In such cases, the excess and further losses applicable to the minorities are attributed to the equity holders of the Company, unless the minorities have a binding obligation to, and are able to, make good the losses. When that subsidiary subsequently reports profits, the profits applicable to the minority interests are attributed to the equity holders of the Company until the minorities' share of losses previously absorbed by the equity holders of the Company are fully recovered.

Please refer to the paragraph "Investments in subsidiaries and associated companies" for the accounting policy on investments in subsidiaries in the separate financial statements of the Company.

#### (b) *Transactions with minority interests*

The Group applies a policy of treating transactions with minority interests as transactions with parties external to the Group. Disposals to minority interests result in gains and losses for the Group that are recognised in profit or loss. Purchases from minority interests result in goodwill, being the difference between any consideration paid and the Group's incremental share of the carrying value of identifiable net assets of the subsidiary.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 2. Significant accounting policies (continued)

#### 2.3 Group accounting (continued)

##### (c) *Associated companies*

Associated companies are entities over which the Group has significant influence, but not control, generally accompanied by a shareholding of between and including 20% and 50% of the voting rights. Investments in associated companies are accounted for in the consolidated financial statements using the equity method of accounting less impairment losses.

Investments in associated companies are initially recognised at cost. The cost of an acquisition is measured at the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

In applying the equity method of accounting, the Group's share of its associated companies' post-acquisition profits or losses are recognised in profit or loss and its share of post-acquisition movements in reserves is recognised in equity directly. These post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associated company equals or exceeds its interest in the associated company, including any other unsecured non-current receivables, the Group does not recognise further losses, unless it has obligations or has made payments on behalf of the associated company.

Unrealised gains on transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated companies. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. The accounting policies of associated companies have been changed where necessary to ensure consistency with the accounting policies adopted by the Group.

Please refer to paragraph "Investments in subsidiaries and associated companies" for the accounting policy on investments in associated companies in the separate financial statements of the Company.

#### 2.4 Property, plant and equipment

##### (a) *Measurement*

##### (i) Land and buildings

Land and buildings are initially recognised at cost. Freehold land is subsequently carried at cost less accumulated impairment losses. Buildings and leasehold land are subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.4 Property, plant and equipment (continued)

#### (a) *Measurement (continued)*

##### (ii) Other property, plant and equipment

All property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

##### (iii) Components of costs

The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### (b) *Depreciation*

Freehold land is not depreciated. Depreciation on other items of property, plant and equipment is calculated using the straight-line method to allocate their depreciable amounts over their estimated useful lives as follows:

	<u>Useful lives</u>
Buildings	10 - 30 years
Motor vehicles	4 years
Plant and equipment	1 - 15 years

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

#### (c) *Subsequent expenditure*

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance expense is recognised in profit or loss when incurred.

#### (d) *Disposal*

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss within 'Other (losses)/gains – net'.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.5 Contract to construct specialised equipment ("Construction contracts")

When the outcome of a construction contract can be estimated reliably, contract revenue and contract costs are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at the balance sheet date ("percentage-of-completion method"). When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that are likely to be recoverable. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Contract revenue comprises the initial amount of revenue agreed in the contract and variations in the contract work and claims that can be measured reliably. A variation or a claim is recognised as contract revenue when it is probable that the customer will approve the variation or negotiations have reached an advanced stage such that it is probable that the customer will accept the claim.

The stage of completion is measured based on a survey of work performed or by reference to the ratio of contract costs incurred to date to the estimated total costs for the contract. Costs incurred during the financial year in connection with future activity on a contract are excluded from costs incurred to date when determining the stage of completion of a contract. Such costs are shown as construction contract work-in-progress on the balance sheet unless it is not probable that such contract costs are recoverable from the customers, in which case, such costs are recognised as an expense immediately.

At the balance sheet date, the aggregated costs incurred plus recognised profit (less recognised loss) on each contract is compared against the progress billings. Where the cumulative costs incurred plus the recognised profits (less recognised losses) exceed progress billings, the balance is presented as due from customers on construction contracts, within "trade and other receivables". Where progress billings exceed cumulative costs incurred plus recognised profits (less recognised losses), the balance is presented as due to customers on construction contracts within "trade and other payables".

Progress billings not yet paid by customers and retentions are included within "trade and other receivables". Advances received are included within "trade and other payables".

### 2.6 Investment property

Investment property comprises significant portions of leasehold office building that are held by the holding company for long-term yields and/or for capital appreciation.

Investment property is initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses. Depreciation is calculated using a straight-line method to allocate depreciable amounts over the period of the leases of 10 years. The residual values, useful lives and depreciation method of investment properties are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are included in profit or loss when the changes arise.

Investment property is subjected to valuation by independent professional valuers on the highest-and-best-use basis and the valuation is disclosed in Note 20.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.7 Investments in subsidiaries and associated companies

Investments in subsidiaries and associated companies are carried at cost less accumulated impairment losses in the Company's balance sheet. On disposal of investments in subsidiaries and associated companies, the difference between disposal proceeds and the carrying amounts of the investments is recognised in profit or loss.

### 2.8 Impairment of non-financial assets

*Club memberships*

*Property, plant and equipment*

*Investments in subsidiaries and associated companies*

*Investment properties*

Club memberships, property, plant and equipment, investments in subsidiaries and associated companies and investment properties are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the cash-generating-unit ("CGU") to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation and depreciation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset is recognised in profit or loss.

### 2.9 Financial assets

#### (a) *Classification*

The Group classifies its financial assets in the following categories: loans and receivables and available-for-sale. The classification depends on the nature of the asset and the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition.



# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.9 Financial assets (continued)

#### (a) *Classification (continued)*

##### (i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those maturing later than 12 months after the balance sheet date which are presented as non-current assets. Loans and receivables are presented as "cash and cash equivalents" and "trade and other receivables" except for non-current interest-free receivables from subsidiaries which have been accounted for in accordance with Note 2.7.

##### (ii) *Financial assets, available-for-sale*

Financial assets, available-for-sale are non-derivatives that are either designated in this category or not classified in any of the other categories. They are presented as non-current assets unless management intends to dispose of the assets within 12 months after the balance sheet date.

#### (b) *Recognition and derecognition*

Regular way purchases and sales of financial assets are recognised on trade-date - the date on which the Group commits to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount in the fair value reserve relating to that asset is also taken to profit or loss.

#### (c) *Measurement*

Financial assets are initially recognised at fair value plus transaction costs.

Financial assets, available-for-sale are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Interest and dividend income on financial assets, available-for-sale, is recognised separately in profit or loss. Changes in the fair values of available-for-sale debt securities (monetary items) denominated in foreign currencies are analysed into currency translation differences on the amortised cost of the securities and other changes; the currency translation differences are recognised in profit or loss and the other changes are recognised in the fair value reserve.

#### (d) *Impairment*

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exists.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.9 Financial assets (continued)

#### (d) *Impairment (continued)*

##### (i) *Loans and receivables*

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy, and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of the impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.

The allowance for impairment loss account is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the asset previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

##### (ii) *Financial assets, available-for-sale*

In addition to the objective evidence of impairment described in Note 2.9(d)(i), a significant or prolonged decline in the fair value of the security below its cost and the disappearance of an active trading market for the security are objective evidence that the security is impaired.

If any evidence of impairment exists, the cumulative loss that was recognised in the fair value reserve is reclassified to profit or loss. The cumulative loss is measured as the difference between the acquisition cost (net of any principal repayments and amortisation) and the current fair value, less any impairment loss previously recognised as an expense.

### 2.10 Financial guarantees

The Company has issued corporate guarantees to banks for bank borrowings of its subsidiaries and associated companies. These guarantees are financial guarantees as they require the Company to reimburse the banks if the subsidiaries or associated companies fail to make principal or interest payments when due in accordance with the terms of their borrowings.

Financial guarantees when material, are initially recognised at their fair values plus transaction costs in the Company's balance sheet.

Financial guarantees are subsequently amortised to profit or loss over the period of the subsidiaries' and associated companies' borrowings, unless it is probable that the Company will reimburse the bank for an amount higher than the unamortised amount. In this case, the financial guarantees shall be carried at the expected amount payable to the bank in the Company's balance sheet.

Intragroup transactions are eliminated on consolidation.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.11 Borrowings

Borrowings are presented as current liabilities unless the Group has an unconditional right to defer settlement for at least 12 months after the balance sheet date.

Borrowings are initially recognised at fair value (net of transaction costs) and subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

### 2.12 Trade and other payables

Trade and other payables are initially measured at fair value, and subsequently carried at amortised cost, using the effective interest rate method.

### 2.13 Fair value estimation of financial assets and liabilities

The fair values of financial instruments traded in active markets (such as exchange-traded and over-the-counter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices; the appropriate quoted market prices for financial liabilities are the current asking prices.

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Valuation techniques, such as discounted cash flow analyses, are also used to determine the fair values of the financial instruments.

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

### 2.14 Leases

The Group leases motor vehicles and certain property, plant and equipment under finance leases and land, factories and offices under operating leases from non-related parties.

#### (a) *Finance leases*

Leases where the Group assumes substantially the risks and rewards incidental to ownership of the leased assets are classified as finance leases.

The leased assets and the corresponding lease liabilities (net of finance charges) under finance leases are recognised on the balance sheet as property, plant and equipment and borrowings respectively, at the inception of the leases based on the lower of the fair values of the leased assets and the present values of the minimum lease payments.

Each lease payment is apportioned between the finance expense and the reduction of the outstanding lease liability. The finance expense is recognised in profit or loss on a basis that reflects a constant periodic rate of interest on the finance lease liability.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.14 Leases (continued)

#### (b) *Operating leases*

Leases of factories and offices where the Group and Company retain substantially all risks and rewards incidental to ownership are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are recognised in profit or loss on a straight-line basis over the period of the lease.

When a lease is terminated before the lease period expires, any payment made by the Group as a penalty is recognised as an expense when termination takes place.

### 2.15 Inventories

Inventories consist of materials and supplies to be consumed in the rendering of the services. Net realisable value is the estimated selling price of these services less the applicable costs of conversion to complete the services and variable selling expenses.

### 2.16 Income taxes

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

A deferred income tax liability is recognised on temporary differences arising on investments in subsidiaries and associated companies, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

Deferred income tax is measured:

- (i) at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (ii) based on the tax consequence that will follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities.

Current and deferred income taxes are recognised as income or expense in profit or loss, except to the extent that the tax arises from a business combination or a transaction which is recognised directly in equity. Deferred tax arising from a business combination is adjusted against goodwill on acquisition.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.17 Provisions

Provisions for legal claims are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

### 2.18 Employee compensation

Employee benefits are recognised as an expense, unless the cost qualifies to be capitalised as an asset.

#### (a) Defined contribution plans

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into separate entities such as the Central Provident Fund on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid.

#### (b) Employee leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

### 2.19 Currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in Singapore Dollar, which is the functional currency of the Group.

#### (b) Transactions and balances

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates prevailing at the date of transactions. Currency translation differences from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at the balance sheet date are recognised in profit or loss, unless they arise from borrowings in foreign currencies, other currency instruments designated and qualifying as net investment hedges and net investment in foreign operations. Those currency translation differences are recognised in the currency translation reserve in the consolidated financial statements and transferred to profit or loss as part of the gain or loss on disposal of the foreign operation.

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.19 Currency translation (continued)

#### (c) *Translation of Group entities' financial statements*

The results and financial positions of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) Assets and liabilities are translated at the closing exchange rates at the date of that balance sheet;
- (ii) Income and expenses are translated at average exchange rates (unless the average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated using the exchange rates at the dates of the transactions); and
- (iii) All resulting currency translation differences are recognised in the currency translation reserve.

### 2.20 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the management team comprising the Chairman and Chief Executive Officer, Executive Director, Finance Director, Chief Financial Officer and the general managers of each business segment who are responsible for allocating resources and assessing performance of the operating segments.

### 2.21 Cash and cash equivalents

For the purpose of presentation in the consolidated cash flow statement, cash and cash equivalents include cash on hand, deposits with financial institutions which are subject to an insignificant risk of change in value, bank overdrafts and restricted bank deposits. Bank overdrafts are presented as current borrowings on the balance sheet.

### 2.22 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares are deducted against the share capital account.

### 2.23 Dividends to Company's shareholders

Dividends to Company's shareholders are recognised when the dividends are approved for payments.

### 2.24 Government grants

Grants from the government are recognised as a receivable at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

Government grants receivable are recognised as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Government grants relating to expenses are deducted in reporting the related expenses.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 2. Significant accounting policies (continued)

### 2.24 Government grants (continued)

Government grants relating to assets are deducted against the carrying amount of the assets.

## 3. Critical accounting estimates, assumptions and judgements

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### *Construction contracts*

The Group uses the percentage-of-completion method to account for its contract revenue. The stage of completion is measured by reference to the contract costs incurred to date compared to the estimated total costs for the contract.

Significant assumptions are required to estimate the total contract costs and the recoverable variation works that will affect the stage of completion and the contract revenue respectively. In making these estimates, management has relied on past experience and the work of surveyors.

If the estimated revenue on contracts that are work-in-progress increases/decreases by 10% from management's estimates, the Group's revenue will increase/decrease by \$ 13,522,000.

If the estimated contract costs to be incurred increases/decreases by 10% from management's estimates, the Group's profit will increase/decrease by \$2,098,000.

## 4. Revenue

	<u>Group</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
Service revenue	<b>251,718</b>	224,022
Management fees	<b>118</b>	163
Facilities fees	<b>278</b>	154
Total revenue	<b>252,114</b>	224,339

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 5. Expenses by nature

	2010	Group 2009
	\$'000	\$'000
Sub-contractor charges	92,443	98,718
Structural materials and other related costs	22,857	40,259
Employee compensation (Note 6)	75,401	47,417
Rental on operating leases	1,053	783
Transportation & logistic expense	15,763	10,211
Professional fees	315	425
Directors' fees	241	190
Utilities expense	883	1,114
Depreciation of property, plant and equipment (Note 21)	2,871	2,828
Entertainment and travelling expenses	553	426
Computer and automation expense	591	573
Inventory write-down (Note 13)	-	236
Property, plant and equipment written off	57	13
(Write-back)/allowance for impairment in trade receivables	(556)	3,023
Maintenance expense	426	664
Other expenses	1,334	1,804
Total cost of services rendered and administrative expenses	<b>214,232</b>	<b>208,684</b>

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## 6. Employee compensation

	2010	Group 2009
	\$'000	\$'000
Wages and salaries	74,581	46,286
Government grant-jobs credit scheme	(929)	(234)
Employer's contribution to defined contribution plans including Central Provident Fund	1,749	1,365
	<b>75,401</b>	<b>47,417</b>

## 7. Other (losses)/gains - net

	2010	Group 2009
	\$'000	\$'000
Interest income	286	275
Currency exchange (loss)/gain - net	(1,420)	1,510
Gain on disposal of property, plant and equipment	10	220
Sundry gain/(loss)	76	(22)
	<b>(1,048)</b>	<b>1,983</b>



## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 8. Finance expenses

	2010	Group 2009
	\$'000	\$'000
Interest expense:		
- Finance lease liabilities	30	43
- Bank borrowings	-	95
- Bank overdrafts	-	19
- Trust receipt creditors	2	62
	<b>32</b>	<b>219</b>

### 9. Income taxes

#### (a) Income tax expense

	2010	Group 2009
	\$'000	\$'000
Tax expense attributable to profit is made up of:		
Profit from current financial year:		
Current income tax		
- Singapore	5,919	3,175
- Foreign	131	73
	<b>6,050</b>	<b>3,248</b>
Deferred income tax (Note 26)	-	257
	<b>6,050</b>	<b>3,505</b>
Underprovision in prior financial years:		
Current income tax	40	72
Deferred income tax	-	132
	<b>6,090</b>	<b>3,709</b>

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 9. Income taxes (continued)

### (a) Income tax expense (continued)

The tax expense on profit differs from the amount that would arise using the Singapore standard rate of income tax as explained below:

	2010 \$'000	Group 2009 \$'000
Profit before tax	<b>37,564</b>	16,174
Tax calculated at a tax rate of 17% (2009: 17%)	<b>6,386</b>	2,750
Effects of:		
- Different tax rates in other countries	<b>(38)</b>	(238)
- Changes in Singapore tax rate	-	(22)
- Income not subject to tax	<b>(367)</b>	(141)
- Expenses not deductible for tax purposes	<b>121</b>	429
- Deferred tax assets not recognised	<b>21</b>	736
- Others	<b>(73)</b>	(9)
	<b>6,050</b>	3,505

- (b) As at 31 March 2010, a Malaysian subsidiary has brought forward tax exempt income amounting to approximately RM2,410,000 (equivalent of \$1,034,000) [2009: RM2,462,000 (equivalent of \$1,028,000)]. This amount arose from the waiver of tax payable on chargeable income earned by the subsidiary in 1999 and is available for distribution as tax exempt dividends. The directors of the Malaysian subsidiary are of the opinion that based on the estimated tax credit available, the tax exempt income account and the prevailing tax rate applicable to dividends, the unappropriated profit of the subsidiary as of 31 March 2010 is available for distribution by way of cash dividends without incurring additional tax liability.

### (c) Movements in current income tax liabilities

	Group		Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Beginning of the financial year	<b>3,177</b>	1,550	<b>1,313</b>	719
Income tax paid - net	<b>(3,390)</b>	(1,693)	<b>(1,546)</b>	(864)
Tax expense on profit for the current financial year	<b>6,050</b>	3,248	<b>5,211</b>	1,386
Underprovision in prior financial years	<b>40</b>	72	-	72
End of the financial year	<b>5,877</b>	3,177	<b>4,978</b>	1,313

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 10. Earnings per share

#### *Basic earnings per share*

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the financial year.

	<u>Group</u>	
	2010	2009
Net profit attributable to equity holders of the Company (\$'000)	<b>31,491</b>	12,967
Weighted average number of ordinary shares outstanding for basic earnings per share ('000)	<b>303,750</b>	303,750
Basic earnings per share (cents)	<b>10.37</b>	4.27

The diluted earnings per share is the same as the basic earnings per share for the financial years ended 31 March 2010 and 31 March 2009 as the Group did not have any potential ordinary shares outstanding as at 31 March 2010 and 31 March 2009.

### 11. Cash and cash equivalents

	<u>Group</u>		<u>Company</u>	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Cash at bank and on hand	<b>15,916</b>	24,183	<b>8,725</b>	12,731
Short-term bank deposits	<b>1,763</b>	1,543	<b>1,174</b>	1,000
	<b>17,679</b>	25,726	<b>9,899</b>	13,731

The Group has restricted bank deposits amounting to \$1,589,000 (2009: \$542,000) which are secured against banking facilities (Note 24).

For the purposes of presenting the consolidated cash flow statement, the consolidated cash and cash equivalents comprise the following:

	<u>Group</u>	
	2010	2009
	\$'000	\$'000
Cash and bank balances (as above)	<b>17,679</b>	25,726
Less: Bank deposits pledged	<b>(1,589)</b>	(542)
Less: Bank overdrafts (Note 24)	-	(7)
Cash and cash equivalents per consolidated cash flow statement	<b>16,090</b>	25,177

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 12. Trade and other receivables

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Trade receivables:				
- Non-related parties	<b>61,776</b>	48,002	<b>38,839</b>	17,738
- Subsidiaries	-	-	<b>577</b>	1,265
- Associated companies	<b>3,199</b>	3,691	<b>2,942</b>	2,276
	<b>64,975</b>	51,693	<b>42,358</b>	21,279
Less: Allowance for impairment of receivables				
- non-related parties	<b>(2,801)</b>	(3,236)	-	(477)
Trade receivables - net	<b>62,174</b>	48,457	<b>42,358</b>	20,802
Construction contracts:				
- Due from customers (Note 14)	<b>29,068</b>	14,268	<b>28,535</b>	14,268
- Retentions (Note 14)	<b>641</b>	379	-	-
	<b>29,709</b>	14,647	<b>28,535</b>	14,268
Other receivables	<b>19</b>	168	-	-
Staff advances	<b>57</b>	133	<b>54</b>	99
Loans to subsidiaries [Note 34(c)]	-	-	<b>300</b>	300
Loans to associated companies [Note 34(d)]	<b>4,402</b>	2,067	<b>4,402</b>	2,067
Non-trade receivables:				
- subsidiaries [Note 34(e)]	-	-	<b>138</b>	3,498
- associated companies [Note 34(f)]	<b>133</b>	141	<b>133</b>	141
	<b>96,494</b>	65,613	<b>75,920</b>	41,175

Trade receivables due from non-related parties include progress billings of certain contracts of the subsidiary amounting to RM3,000,000 (equivalent of \$1,287,000) [2009: RM600,000 (equivalent of \$250,000)] secured for bank overdraft facilities (Note 24).

### 13. Inventories

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Finished goods, mainly consumables	<b>2,093</b>	2,086	-	-

During the year, the Group made an inventory write-down of \$nil (2009: \$236,000) (Note 5).

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 14. Construction contracts

	Group		Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
<i>Construction contract work-in-progress:</i>				
Beginning of financial year	12,781	3,142	11,322	2,921
Contract costs incurred	106,028	72,463	100,441	59,480
Contract expenses recognised in profit or loss	(100,765)	(62,824)	(94,047)	(51,079)
End of financial year	<b>18,044</b>	12,781	<b>17,716</b>	11,322
Aggregate costs incurred and recognised profits (less losses recognised) to date on uncompleted construction contracts	105,377	79,853	103,451	79,853
Less: Progress billings	(82,894)	(65,586)	(74,916)	(65,586)
	<b>22,483</b>	14,267	<b>28,535</b>	14,267
Presented as:				
Due from customers on construction contracts (Note 12)	29,068	14,268	28,535	14,268
Due to customers on construction contracts (Note 23)	(6,585)	(1)	-	(1)
	<b>22,483</b>	14,267	<b>28,535</b>	14,267
Retentions on construction contracts (Note 12)	641	379	-	-

### 15. Other current assets

	Group		Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Deposits	558	138	166	100
Prepayments	520	1,099	398	930
	<b>1,078</b>	1,237	<b>564</b>	1,030

### 16. Other receivables - non-current

Other receivables comprise advances to directors and shareholders of an associated company. They are denominated in Malaysian Ringgit, secured, interest-free with no fixed terms of repayment but substantial repayments are not expected within the next twelve months from the balance sheet date. The carrying amounts of the advances to directors and shareholders of an associated company approximate their fair values.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 17. Financial assets, available-for-sale

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Beginning of financial year	<b>1,037</b>	1,037	<b>1,037</b>	1,037
Disposals	<b>(1,037)</b>	-	<b>(1,037)</b>	-
End of financial year	<b>-</b>	1,037	<b>-</b>	1,037

Available-for-sale financial assets are analysed as follows:

	<u>Group and Company</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
Listed S\$ corporate bond of 4.92% per annum due 13 July 2010	<b>-</b>	1,037

### 18. Investments in associated companies

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Equity investments at cost			<b>3,034</b>	3,061
Less: Impairment losses			<b>(1,598)</b>	(2,117)
			<b>1,436</b>	944
Beginning of financial year	<b>1,429</b>	2,763		
Currency translation differences	<b>8</b>	(89)		
Share of profits/(losses)	<b>762</b>	(1,245)		
End of financial year	<b>2,199</b>	1,429		

The impairment charge in investments in associated companies at the Company level arose due to an associated company incurring a large foreseeable loss on a contract during the financial year ended 31 March 2009.

The reduction in impairment loss in the current financial year is due to better project management and negotiation with the customer on the loss-making contract, where provision was made previously.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 18. Investments in associated companies (continued)

The summarised financial information of associated companies is as follows:

	2010 \$'000	<u>Group</u> 2009 \$'000
- Assets	<b>20,157</b>	25,537
- Liabilities	<b>16,476</b>	22,673
- Revenues	<b>15,064</b>	33,862
- Net profit/(loss)	<b>1,089</b>	(3,045)
Contingent liabilities in which the Group is severally liable	<b>7,609</b>	8,334

Details of associated companies are provided in Note 38.

### 19. Investments in subsidiaries

	2010 \$'000	<u>Company</u> 2009 \$'000
Equity investments at cost		
Beginning of financial year	<b>8,318</b>	10,363
Less: Impairment losses	<b>(143)</b>	(2,045)
	<b>8,175</b>	8,318
Loan to a subsidiary	<b>107</b>	96
End of financial year	<b>8,282</b>	8,414

Loan to a subsidiary is non-trade related, unsecured, interest-free and has no fixed terms of repayment. This loan is considered to be part of the Company's net investment in the subsidiary.

Details of subsidiaries are included in Note 38.

For the financial year ended 31 March 2009, the impairment charge on investments in subsidiaries arose in respect of a trade receivable in which the Malaysian subsidiary had lodged a legal claim against (Note 31).

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 20. Investment property

	<u>Company</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
<i>Cost</i>		
Beginning and end of financial year	<b>1,797</b>	1,797
<i>Accumulated depreciation</i>		
Beginning of financial year	<b>1,171</b>	963
Depreciation charge	<b>209</b>	208
End of financial year	<b>1,380</b>	1,171
<b>Net book value</b>		
End of financial year	<b>417</b>	626

- (a) The fair value of the investment property of the Company at the balance sheet date is \$1,000,000 (2009: \$1,200,000).
- (b) The investment property was valued by an independent professional valuer based on the property's highest-and-best-use using the Direct Market Comparison Method at the balance sheet date.

### 21. Property, plant and equipment

	Freehold land \$'000	Freehold buildings \$'000	Leasehold buildings \$'000	Plant and machinery \$'000	Motor vehicles \$'000	Furniture, fittings and equipment \$'000	Total \$'000
<u>Group</u>							
<b>2010</b>							
<i>Cost</i>							
Beginning of financial year	170	265	11,359	16,801	3,773	5,497	37,865
Additions	–	–	361	685	276	367	1,689
Disposals	–	–	–	(286)	(287)	(1,083)	(1,656)
Currency translation differences	4	8	–	16	7	10	45
End of financial year	<b>174</b>	<b>273</b>	<b>11,720</b>	<b>17,216</b>	<b>3,769</b>	<b>4,791</b>	<b>37,943</b>
<i>Accumulated depreciation</i>							
Beginning of financial year	–	51	6,026	12,016	2,611	4,190	24,894
Depreciation charge	–	5	834	950	447	635	2,871
Disposals	–	–	–	(229)	(267)	(1,077)	(1,573)
Currency translation differences	–	2	–	11	5	10	28
End of financial year	<b>–</b>	<b>58</b>	<b>6,860</b>	<b>12,748</b>	<b>2,796</b>	<b>3,758</b>	<b>26,220</b>
<b>Net book value</b>							
End of financial year	<b>174</b>	<b>215</b>	<b>4,860</b>	<b>4,468</b>	<b>973</b>	<b>1,033</b>	<b>11,723</b>



## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 21. Property, plant and equipment (continued)

	Freehold land	Freehold buildings	Leasehold buildings	Plant and machinery	Motor vehicles	Furniture, fittings and equipment	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<i>Group</i>							
<b>2009</b>							
<i>Cost</i>							
Beginning of financial year	264	275	11,158	15,453	3,621	4,943	35,714
Additions	–	–	201	1,796	871	633	3,501
Disposals	(85)	–	–	(410)	(698)	(64)	(1,257)
Currency translation differences	(9)	(10)	–	(38)	(21)	(15)	(93)
End of financial year	170	265	11,359	16,801	3,773	5,497	37,865
<i>Accumulated depreciation</i>							
Beginning of financial year	–	50	5,219	11,470	2,900	3,565	23,204
Depreciation charge	–	3	807	927	414	677	2,828
Disposals	–	–	–	(353)	(683)	(40)	(1,076)
Currency translation differences	–	(2)	–	(28)	(20)	(12)	(62)
End of financial year	–	51	6,026	12,016	2,611	4,190	24,894
<b>Net book value</b>							
<b>End of financial year</b>	<b>170</b>	<b>214</b>	<b>5,333</b>	<b>4,785</b>	<b>1,162</b>	<b>1,307</b>	<b>12,971</b>
<i>Company</i>							
<b>2010</b>							
<i>Cost</i>							
Beginning of financial year	6,983	14,695	2,852	4,103	28,633		
Additions	361	634	151	307	1,453		
Disposals	–	(16)	(170)	(1,030)	(1,216)		
End of financial year	7,344	15,313	2,833	3,380	28,870		
<i>Accumulated depreciation</i>							
Beginning of financial year	2,581	10,420	1,859	3,151	18,011		
Depreciation charge	468	837	353	436	2,094		
Disposals	–	(12)	(151)	(1,029)	(1,192)		
End of financial year	3,049	11,245	2,061	2,558	18,913		
<b>Net book value</b>							
<b>End of financial year</b>	<b>4,295</b>	<b>4,068</b>	<b>772</b>	<b>822</b>	<b>9,957</b>		

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 21. Property, plant and equipment (continued)

	Leasehold <u>buildings</u> \$'000	Plant and <u>machinery</u> \$'000	Motor <u>vehicles</u> \$'000	Furniture, fittings and <u>equipment</u> \$'000	Total \$'000
<u>Company</u>					
<b>2009</b>					
<i>Cost</i>					
Beginning of financial year	6,782	13,305	2,391	3,717	26,195
Additions	201	1,498	871	402	2,972
Disposals	–	(108)	(410)	(16)	(534)
End of financial year	6,983	14,695	2,852	4,103	28,633
<i>Accumulated depreciation</i>					
Beginning of financial year	2,140	9,760	1,933	2,749	16,582
Depreciation charge	441	768	336	412	1,957
Disposals	–	(108)	(410)	(10)	(528)
End of financial year	2,581	10,420	1,859	3,151	18,011
<b>Net book value</b>					
<b>End of financial year</b>	<b>4,402</b>	<b>4,275</b>	<b>993</b>	<b>952</b>	<b>10,622</b>

- (a) For the purpose of calculating depreciation, the cost of freehold buildings amounted to \$273,000 (2009: \$266,000).
- (b) Freehold and leasehold buildings of the Group and of the Company with a net carrying amount of \$218,000 (2009: \$4,168,000) and \$1 (2009: \$3,792,000) respectively at 31 March 2010, were mortgaged to banks to secure banking facilities amounting to \$31,829,000 (2009: \$26,652,000) and \$31,798,000 (2009: \$25,620,000) for the Group and the Company respectively (see Note 24).
- (c) The carrying amount of plant and equipment held under finance leases are \$964,000 (2009: \$939,000) at the balance sheet date.
- (d) The relevant information on the Group's properties is set out as follows:

Description	Location	Land/Floor Area (sq metres)	Tenure
Three single-storey factory building and a two-storey office building	4 Benoi Place Singapore	7,501	Lease term of 30 years commencing 16 June 1971 extended for another 30 years
A three-storey office building and two adjoining single-storey workshops	19 Tuas Crescent, Singapore	13,344	Lease term of 10 years commencing 1 September 2002
A two-storey office building and two adjoining single-storey workshops	21 Tuas Crescent, Singapore	10,925	Lease term of 30 years commencing 16 June 1981
A four-storey office building and adjoining three-storey factory building	24 Tuas Crescent, Singapore	6,200	Lease term of 22 years commencing 1 June 1997

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 21. Property, plant and equipment (continued)

(d) The relevant information on the Group's properties is set out as follows: (continued)

<u>Description</u>	<u>Location</u>	<u>Land/Floor Area (sq metres)</u>	<u>Tenure</u>
A two-storey office building and five single-storey workshops	28 Tuas Crescent, Singapore	40,578	Lease term of 25 years commencing 16 February 1983 extended for another 10 years
A single-storey factory building with mezzanine office	30 Tuas Crescent, Singapore	8,959	Lease term of 22 years commencing 1 June 1997
1 unit of office space	Block B, Unit no. B3-2, 2nd Floor Centrepoint Business Park at Shah Alam, Malaysia	120	Freehold
A 2 1/2 storey terrace factory	No. 46, Jalan TPP 1/10, Taman Industri Puchong, Batu 12 47100 Puchong, Selangor Darul Ehsan, Malaysia	451	Freehold
Land at Lot 685	Mukim Sq. Karang District of Kuantan, Malaysia	10,612	Freehold

### 22. Club memberships

	<u>Group</u>		<u>Company</u>	
	<b>2010</b> <b>\$'000</b>	2009 \$'000	<b>2010</b> <b>\$'000</b>	2009 \$'000
Transferable club memberships, at cost	<b>454</b>	617	<b>353</b>	516
Less: Allowance for impairment in value	<b>(140)</b>	(155)	<b>(104)</b>	(119)
	<b>314</b>	462	<b>249</b>	397

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 23. Trade and other payables

	<u>Group</u>		<u>Company</u>	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Trade payables:				
- Non-related parties	42,567	52,506	31,320	25,799
- Subsidiaries	-	-	4,359	7,463
- Associated company	87	160	84	134
	<b>42,654</b>	52,666	<b>35,763</b>	33,396
Construction contracts:				
- Due to customers (Note 14)	6,585	1	-	1
Non-trade payables:				
- Subsidiaries [Note 34(g)]	-	-	1,549	472
Sundry payables	96	175	41	28
Accruals for operating expenses	12,103	8,511	10,319	4,798
	<b>61,438</b>	61,353	<b>47,672</b>	38,695

### 24. Borrowings

	<u>Group</u>		<u>Company</u>	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
<i>Current</i>				
Bank overdrafts	-	7	-	-
Finance lease liabilities (Note 25)	299	283	291	277
	<b>299</b>	290	<b>291</b>	277
<i>Non-current</i>				
Finance lease liabilities (Note 25)	199	469	176	467
	<b>199</b>	469	<b>176</b>	467
Total borrowings	<b>498</b>	759	<b>467</b>	744

(a) Security granted

Total borrowings include secured liabilities of \$498,000 (2009: \$759,000) and \$467,000 (2009: \$744,000) for the Group and the Company respectively. Bank overdraft and other credit facilities (including long-term loan facilities) to the extent of \$31,829,000 (2009: \$26,652,000) for the Group and \$31,798,000 (2009: \$25,620,000) for the Company are secured by the following:

- (i) A fixed charge over the leasehold building of a subsidiary with a net book value of \$147,000 (2009: \$305,000) (see Note 21(b)) and guaranteed by that subsidiary for a banking facility of \$11,798,000 (2009: \$9,620,000) for the Company;
- (ii) A fixed charge over the leasehold buildings of the Company with a net book value of \$1 (2009: \$3,792,000) (see Note 21(b)) for a banking facility of \$20,000,000 (2009: \$16,000,000) for the Company;

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 24. Borrowings (continued)

#### (a) Security granted (continued)

- (iii) A fixed charge over certain freehold buildings of a subsidiary with a net book value of \$71,000 (2009: \$70,000) (see Note 21(b)) and jointly and severally guaranteed by certain directors and former directors of that subsidiary for a banking facility of RM72,000 (equivalent of \$31,000) [2009: RM72,000 (equivalent of \$30,000)] for a subsidiary; and
- (iv) With respect to banking facilities of RM8,000,000 (equivalent of \$3,432,000) [2009: RM2,400,000 (equivalent of \$1,002,000)] for a subsidiary, this facility is secured by:
- (aa) short-term deposits of the subsidiary amounting to RM1,373,000 (equivalent of \$589,000) [2009: RM1,300,000 (equivalent of \$542,000)] (see Note 11);
- (bb) assignment of progress billings of certain contracts of the subsidiary for an amount of RM3,000,000 (equivalent of \$1,287,000) [2009: RM600,000 (equivalent of \$250,000)] (see Note 12);
- (cc) corporate guarantee granted by the Company for RM5,000,000 (equivalent of \$2,145,000) [2009: RM1,800,000 (equivalent of \$751,000)]; and
- (dd) joint and several guarantees by certain directors of the subsidiary for an amount of RM 3,000,000 (equivalent of \$1,287,000) [2009: RM600,000 (equivalent of \$250,000)].

#### (b) Fair value of non-current borrowings

	<u>Group</u>		<u>Company</u>	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Finance lease liabilities	<b>199</b>	469	<b>176</b>	467

The fair values above are determined from the cash flow analyses, discounted at market borrowing rates of an equivalent instrument at the balance sheet date which the directors expect to be available to the Group as follows:

	<u>Group</u>		<u>Company</u>	
	2010	2009	2010	2009
Finance lease liabilities	<b>2.5%</b>	2.5%	<b>2.5%</b>	2.5%

#### (c) Undrawn borrowing facilities

	<u>Group</u>		<u>Company</u>	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
Not later than one year	<b>8,560</b>	4,525	<b>5,500</b>	3,500

The facilities expiring not later than one year from the balance sheet date are facilities subject to annual review at various dates during 2010.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 25. Finance lease liabilities

The Group leases certain plant and equipment from non-related parties under finance leases. The lease agreements do not have renewal clauses but provide the Group with options to purchase the leased assets at nominal values at the end of the lease term.

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Minimum lease payments due				
- Not later than one year	<b>316</b>	313	<b>306</b>	306
- Between one and five years	<b>206</b>	487	<b>179</b>	485
	<b>522</b>	800	<b>485</b>	791
Less: Future finance charges	<b>(24)</b>	(48)	<b>(18)</b>	(47)
Present value of finance lease liabilities	<b>498</b>	752	<b>467</b>	744

The present values of finance lease liabilities are analysed as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Not later than one year (Note 24)	<b>299</b>	283	<b>291</b>	277
Between one and five years (Note 24)	<b>199</b>	469	<b>176</b>	467
Total	<b>498</b>	752	<b>467</b>	744

### 26. Deferred income taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The amounts, determined after appropriate offsetting, are shown on the balance sheets as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Deferred income tax assets:				
- to be recovered after one year	<b>(105)</b>	(105)	-	-
Deferred income tax liabilities:				
- to be settled after one year	<b>891</b>	891	<b>829</b>	829
	<b>786</b>	786	<b>829</b>	829

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 26. Deferred income taxes (continued)

Movement in deferred income tax account is as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b> \$'000	2009 \$'000	<b>2010</b> \$'000	2009 \$'000
Beginning of financial year	<b>786</b>	397	<b>829</b>	440
Effects of changes in Singapore tax rate (Note 9)	-	(19)	-	(24)
Tax charge to profit or loss (Note 9)	-	276	-	281
Underprovision in prior financial years	-	132	-	132
End of financial year	<b>786</b>	786	<b>829</b>	829

Deferred income tax assets are recognised for tax losses and capital allowances carried forward to the extent that realisation of the related tax benefits through future taxable profits is probable.

As at 31 March 2010, the Group has unutilised tax losses of approximately \$1,824,000 (2009: \$4,900,000) and capital allowances of approximately \$533,000 (2009: \$508,000) available for offsetting against future taxable income subject to the relevant provisions of the Income Tax Act. Deferred tax asset on these unutilised tax losses and capital allowance has not been recognised as the directors are uncertain as to whether future taxable profits will be available against which they can be utilised.

The movement in deferred income tax assets and liabilities (prior to offsetting of balances within the same tax jurisdiction) is as follows:

#### Group

##### *Deferred income tax liabilities*

	<u>Accelerated tax</u> <u>depreciation</u>	<u>Total</u>
	\$'000	\$'000
<b>2010</b>		
Beginning of financial year	891	891
Charged to profit or loss	-	-
End of financial year	<b>891</b>	<b>891</b>
<b>2009</b>		
Beginning of financial year	502	502
Effect of change in Singapore tax rate	(25)	(25)
Charged to profit or loss	414	414
End of financial year	<b>891</b>	<b>891</b>

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 26. Deferred income taxes (continued)

#### *Deferred income tax assets*

	Excess of depreciation over <u>capital allowances</u>	<u>Total</u>
	\$'000	\$'000
<b>2010</b>		
Beginning of financial year	(105)	(105)
Credited to profit or loss	–	–
End of financial year	<b>(105)</b>	<b>(105)</b>
<b>2009</b>		
Beginning of financial year	(105)	(105)
Effect of change in Singapore tax rate	6	6
Credited to profit or loss	(6)	(6)
End of financial year	<b>(105)</b>	<b>(105)</b>

#### Company

#### *Deferred income tax liabilities*

	Accelerated tax depreciation	<u>Total</u>
	\$'000	\$'000
<b>2010</b>		
Beginning of financial year	829	829
Charged to profit or loss	–	–
End of financial year	<b>829</b>	<b>829</b>
<b>2009</b>		
Beginning of financial year	440	440
Effect of change in Singapore tax rate	(24)	(24)
Charged to profit or loss	413	413
End of financial year	<b>829</b>	<b>829</b>

### 27. Share capital

	<u>Issued share capital</u>			
	<u>Number of shares</u>		<u>Amount</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>'000</b>	'000	<b>\$'000</b>	\$'000
Beginning and end of financial year	<b>303,750</b>	303,750	<b>36,178</b>	36,178

All issued ordinary shares are fully paid. There is no par value for these ordinary shares.



## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 28. Other reserves (non-distributable)

	Group		Company	
	2010 \$'000	2009 \$'000	2010 \$'000	2009 \$'000
(a) <u>Composition:</u>				
Fair value reserve	-	37	-	37
Currency translation reserve	(35)	44	-	-
	<b>(35)</b>	<b>81</b>	<b>-</b>	<b>37</b>
(b) <u>Movements:</u>				
<b>(i) Fair value reserve</b>				
Beginning of financial year	<b>37</b>	37	<b>37</b>	37
Reclassification to profit or loss	<b>(37)</b>	-	<b>(37)</b>	-
End of financial year	<b>-</b>	<b>37</b>	<b>-</b>	<b>37</b>
<b>(ii) Currency translation reserve</b>				
Beginning of financial year	<b>44</b>	73	-	-
Net currency translation differences of financial statements of foreign subsidiaries and associated companies	<b>(79)</b>	(29)	-	-
End of financial year	<b>(35)</b>	<b>44</b>	<b>-</b>	<b>-</b>

### 29. Retained earnings

- (a) Retained earnings of the Group and Company are distributable.
- (b) Movement in retained earnings for the Company is as follows:

	Company	
	2010 \$'000	2009 \$'000
Beginning of financial year	<b>11,502</b>	7,715
Net profit	<b>30,408</b>	6,824
Dividends paid (Note 30)	<b>(7,594)</b>	(3,037)
End of financial year	<b>34,316</b>	11,502

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 30. Dividends

	<u>Group and Company</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
<u>Ordinary dividends paid</u>		
Final exempt dividend paid in respect of the previous financial year of 1.5 cents (2009: 0.5 cent) per share	<b>4,556</b>	1,519
Interim exempt dividend paid in respect of the current financial year of 1 cent (2009: 0.5 cents) per share	<b>3,038</b>	1,518
	<b>7,594</b>	<b>3,037</b>

At the Annual General Meeting on 28 July 2010, a final tax exempt (one-tier) dividend of 3 cents per share amounting to a total of \$9,112,500 will be recommended. These financial statements do not reflect this dividend, which will be accounted for in shareholders' equity as an appropriation of retained earnings in the financial year ending 31 March 2011.

## 31. Contingencies

- (a) Contingent liabilities, of which the probability of settlement is not remote at the balance sheet date are as follows:
- (i) The Company has issued corporate guarantees to banks for credit facilities granted to subsidiaries amounting to \$13,037,000 (2009: \$5,843,000) and associated companies amounting to \$7,609,000 (2009: \$8,334,000).
  - (ii) Included in (i), the Company has issued a corporate guarantee of \$6,713,000 (2009: \$6,654,000) to a bank in Thailand for term loan facilities and issuance of performance bonds by an associated company in Thailand to its customers. The principal risk to which the Company is exposed is credit risk in connection with the guarantee it has issued, which may have a material impact on the Company and the Group. The recent political uncertainty in Thailand could result in an increased credit risk should the operations of the associated company be affected adversely by the recurrence of the recent unrest. As of balance sheet date, there is no provision made in respect of the obligations.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 31. Contingencies (continued)

- (b) In 2008, the Company's 60%-owned Malaysian subsidiary lodged a claim against one of its main contractors for defaulting payments in respect of mechanical works done. In addition, it also claimed losses and liquidated damages for project delays caused by the said main contractor. The total claims, including liquidated damages amounted to approximately RM20.2 million (equivalent of S\$8.7 million) [2009: RM20.2 million (equivalent of S\$8.4 million)]. Amount outstanding from the said main contractor as of 31 March 2010 amounted to RM8.1 million (equivalent of S\$3.5 million) [2009: RM 8.1 million (equivalent of S\$3.4 million)], of which a sum of RM1.4 million (equivalent of S\$0.61 million) [2009: RM 1.4 million (equivalent of S\$0.58 million)] has been paid to the Malaysian subsidiary under protest and the balance of RM6.7 million (equivalent of S\$2.9 million) [2009: RM 6.7 million (equivalent of S\$2.8 million)] has been provided. The said main contractor had denied the claims and in its defence, filed counter claims (mainly liquidated damages) of approximately RM91.8 million (equivalent of S\$39.4 million) [2009: RM 91.8 million (equivalent of S\$38.3 million)].

On 18 March 2010, the said main contractor obtained a Court order pursuant to Section 176 of the Malaysian Companies Act, 1965 to restrain ongoing legal proceedings by its creditors. The restraining order was valid for three months from 18 March 2010. On 2 June 2010, the Court granted the said main contractor further Ad Interim Restraining Order until 9 July 2010. In respect of the legal proceeding initiated by the Malaysian subsidiary, the matter was originally fixed for case management on 24 June 2010. However, due to the Ad Interim Restraining Order obtained, the case management was postponed indefinitely.

Legal opinion given by the Malaysian subsidiary's lawyers on the basis of documents and without the benefit of affidavits, oral evidence and documents to be tendered at the trial by the said main contractor indicates that, the Malaysian subsidiary would probably succeed in the claims against the main contractor and the main contractor would in all probability not succeed in its counter claims. The directors are of the opinion that no provision for liability is required in respect of the counter claims filed against the Malaysian subsidiary.

## 32. Operating lease commitments

The Group and Company lease various pieces of land from non-related parties under non-cancellable operating lease agreements. These leases have varying terms, escalation clauses and renewal rights.

The future minimum lease payables under non-cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Not later than one year	<b>1,112</b>	925	<b>953</b>	790
Between one and five years	<b>3,386</b>	3,090	<b>3,353</b>	2,927
Later than five years	<b>3,722</b>	3,747	<b>3,722</b>	3,747
	<b>8,220</b>	7,762	<b>8,028</b>	7,464

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management

#### *Financial risk factors*

The Group's activities expose it to market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management strategy seeks to minimise potential adverse effects from the unpredictability of financial markets on the Group's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group and has established detailed policies such as authority levels and oversight responsibilities.

#### (a) Market risk

##### (i) *Currency risk*

The Group operates mainly in Asia with dominant operations in Singapore and China. Entities in the Group regularly transact in currencies other than their respective functional currencies ("foreign currencies").

Currency risk arises when transactions are denominated in foreign currencies such as the United States Dollar ("USD"), Thai Baht ("THB") and Malaysia Ringgit ("RM").

In addition, the Group is exposed to currency translation risk on the net assets in foreign operations. Currency exposure to the net assets of the Group's foreign operations in Malaysia and Thailand are managed primarily through borrowings denominated in the relevant foreign currencies.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management (continued)

(a) *Market risk* (continued)

(i) *Currency risk* (continued)

The Group's currency exposure based on the information provided by key management is as follows:

	SGD \$'000	USD \$'000	THB \$'000	RM \$'000	Other \$'000	Total \$'000
<b>At 31 March 2010</b>						
<b>Financial assets</b>						
Cash and cash equivalents and financial assets, available-for-sale	11,617	4,980	12	917	153	17,679
Trade and other receivables	72,555	19,926	3,060	943	10	96,494
Other financial assets	-	-	-	-	-	-
	<b>84,172</b>	<b>24,906</b>	<b>3,072</b>	<b>1,860</b>	<b>163</b>	<b>114,173</b>
<b>Financial liabilities</b>						
Borrowings	467	-	-	31	-	498
Trade and other payables	57,681	1,708	36	1,641	372	61,438
	<b>58,148</b>	<b>1,708</b>	<b>36</b>	<b>1,672</b>	<b>372</b>	<b>61,936</b>
<b>Net financial assets/ (liabilities)</b>	<b>26,024</b>	<b>23,198</b>	<b>3,036</b>	<b>188</b>	<b>(209)</b>	<b>52,237</b>
Less: Net financial assets/ (liabilities) denominated in the respective entities functional currencies	(26,024)	-	-	(188)	-	(26,212)
Currency exposure	-	23,198	3,036	-	(209)	26,025
<b>At 31 March 2009</b>						
<b>Financial assets</b>						
Cash and cash equivalents and financial assets, available-for-sale	15,986	10,031	20	652	74	26,763
Trade and other receivables	35,393	25,146	2,356	2,718	-	65,613
Other financial assets	129	-	-	9	-	138
	<b>51,508</b>	<b>35,177</b>	<b>2,376</b>	<b>3,379</b>	<b>74</b>	<b>92,514</b>
<b>Financial liabilities</b>						
Borrowings	744	-	-	15	-	759
Trade and other payables	50,598	7,683	-	3,041	30	61,352
	<b>51,342</b>	<b>7,683</b>	<b>-</b>	<b>3,056</b>	<b>30</b>	<b>62,111</b>
<b>Net financial assets/ (liabilities)</b>	<b>166</b>	<b>27,494</b>	<b>2,376</b>	<b>323</b>	<b>44</b>	<b>30,403</b>
Less: Net financial assets/ (liabilities) denominated in the respective entities functional currencies	(166)	-	-	(323)	-	(489)
Currency exposure	-	27,494	2,376	-	44	29,914

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 33. Financial risk management (continued)

### (a) *Market risk* (continued)

#### (i) *Currency risk* (continued)

The Company's currency exposure based on the information provided to key management is as follows:

	<u>SGD</u> \$'000	<u>USD</u> \$'000	<u>THB</u> \$'000	<u>Other</u> \$'000	<u>Total</u> \$'000
<b>At 31 March 2010</b>					
<b>Financial assets</b>					
Cash and cash equivalents and financial assets, available-for-sale	9,847	32	12	8	9,899
Trade and other receivables	72,340	156	3,060	364	75,920
Other financial assets	-	-	-	-	-
	<b>82,187</b>	<b>188</b>	<b>3,072</b>	<b>372</b>	<b>85,819</b>
<b>Financial liabilities</b>					
Borrowings	467	-	-	-	467
Trade and other payables	47,636	-	36	-	47,672
	<b>48,103</b>	<b>-</b>	<b>36</b>	<b>-</b>	<b>48,139</b>
<b>Net financial assets/(liabilities)</b>	<b>34,084</b>	<b>188</b>	<b>3,036</b>	<b>372</b>	<b>37,680</b>
Less: Net financial assets/(liabilities) denominated in the functional currency	(34,084)	-	-	-	(34,084)
Currency exposure	-	<b>188</b>	<b>3,036</b>	<b>372</b>	<b>3,596</b>
<b>At 31 March 2009</b>					
<b>Financial assets</b>					
Cash and cash equivalents and financial assets, available-for-sale	14,446	292	20	10	14,768
Trade and other receivables	38,002	484	2,356	333	41,175
Other financial assets	100	-	-	-	100
	<b>52,548</b>	<b>776</b>	<b>2,376</b>	<b>343</b>	<b>56,043</b>
<b>Financial liabilities</b>					
Borrowings	744	-	-	-	744
Trade and other payables	38,679	-	-	15	38,694
	<b>39,423</b>	<b>-</b>	<b>-</b>	<b>15</b>	<b>39,438</b>
<b>Net financial assets/(liabilities)</b>	<b>13,125</b>	<b>776</b>	<b>2,376</b>	<b>328</b>	<b>16,605</b>
Less: Net financial assets/(liabilities) denominated in the functional currency	(13,125)	-	-	-	(13,125)
Currency exposure	-	<b>776</b>	<b>2,376</b>	<b>328</b>	<b>3,480</b>

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management (continued)

(a) *Market risk* (continued)

(i) *Currency risk* (continued)

If the USD, THB and RM change against the SGD by 5% (2009: 5%) respectively with all other variables including tax rate being held constant, the effects arising from the net financial asset positions will be as follows:

	2010 Increase/(Decrease) Profit after tax \$'000	2009 Profit after tax \$'000
<u>Group</u>		
USD against SGD		
- strengthened	963	1,141
- weakened	(963)	(1,141)
THB against SGD		
- strengthened	126	99
- weakened	(126)	(99)
RM against SGD		
- strengthened	8	-
- weakened	(8)	-
<u>Company</u>		
USD against SGD		
- strengthened	8	32
- weakened	(8)	(32)
THB against SGD		
- strengthened	126	99
- weakened	(126)	(99)

(ii) *Price risk*

The Group has insignificant exposure to equity price risk as it does not hold significant equity financial assets.

# NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

## 33. Financial risk management (continued)

### (a) Market risk (continued)

#### (iii) Cash flow and fair value interest rate risks

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. As the Group has no significant interest-bearing assets, the Group's income is substantially independent of changes in market interest rates.

The Group periodically reviews its liabilities and monitors interest rate fluctuations to ensure that the exposure to interest rate risk is within acceptable levels.

### (b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The major classes of financial assets of the Group and of the Company are bank deposits and trade receivables. For trade receivables, the Group adopts the policy of dealing only with customers of appropriate credit history, and obtaining sufficient collateral where appropriate to mitigate credit risk. For other financial assets, the Group adopts the policy of dealing only with high credit quality counterparties.

Credit exposure to an individual counterparty is restricted by credit limits that are approved by the Chief Financial Officer based on ongoing credit evaluation. The counterparty's payment profile and credit exposure are continuously monitored at the entity level by the respective management and at the Group level by the Chief Financial Officer.

As the Group and Company does not hold any collateral, the maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet date, except as follows:

	<u>Company</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
Corporate guarantees provided to banks for credit facilities granted to:		
- Subsidiaries	<b>13,037</b>	5,843
- Associated companies	<b>7,609</b>	8,334
	<b>20,646</b>	14,177

The trade receivables of the Group and of the Company comprise 4 debtors and 3 debtors respectively that individually represented 5-10% of trade receivables.



## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management (continued)

#### (b) Credit risk (continued)

The credit risk for trade receivables based on the information provided to key management is as follows:

#### (i) *Financial assets that are neither past due nor impaired*

Bank balances and deposits that are neither past due nor impaired are mainly deposits with banks with high credit-ratings assigned by international credit-rating agencies. Trade receivables that are neither past due nor impaired are substantially companies with a good collection track record with the Group.

#### (ii) *Financial assets that are past due and/or impaired*

There is no other class of financial assets that is past due and/or impaired except for trade receivables.

The age analysis of trade receivables past due but not impaired is as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Past due 0 to 3 months	<b>16,568</b>	6,334	<b>15,915</b>	1,995
Past due 3 to 6 months	<b>4,969</b>	7,533	<b>255</b>	56
Past due over 6 months	<b>5,798</b>	4,708	<b>-</b>	61
	<b>27,335</b>	18,575	<b>16,170</b>	2,112

The carrying amount of trade receivables individually determined to be impaired and the movement in the related allowance for impairment are as follows:

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Gross amount	<b>3,406</b>	3,865	<b>-</b>	477
Less: Allowance for impairment	<b>(2,801)</b>	(3,334)	<b>-</b>	(477)
	<b>605</b>	531	<b>-</b>	-
Beginning of financial year	<b>3,334</b>	319	<b>477</b>	218
Allowance (reversed)/made	<b>(533)</b>	3,015	<b>(477)</b>	259
End of financial year	<b>2,801</b>	3,334	<b>-</b>	477

The impaired trade receivables arise mainly from revenue to contractors who have cash flow difficulties arising from the current economic conditions.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management (continued)

#### (c) *Liquidity risk*

The Group and Company manage the liquidity risk by maintaining sufficient cash and marketable securities to enable them to meet their normal operating commitments and having an adequate amount of committed credit facilities (Note 24). At the balance sheet date, assets held by the Group and Company for managing liquidity risk included cash and short-term deposits as disclosed in Note 11.

The table below analyses the maturity profile of the financial liabilities of the Group and Company based on contractual undiscounted cash flow. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

	<u>Group</u>		<u>Company</u>	
	Less than 1 year \$'000	Between 1 and 5 years \$'000	Less than 1 year \$'000	Between 1 and 5 years \$'000
<b>At 31 March 2010</b>				
Trade and other payables	61,438	–	47,672	–
Borrowings	316	206	306	179
	<u>61,754</u>	<u>206</u>	<u>47,978</u>	<u>179</u>
<b>At 31 March 2009</b>				
Trade and other payables	61,353	–	38,696	–
Borrowings	320	487	306	485
	<u>61,673</u>	<u>487</u>	<u>39,002</u>	<u>485</u>

#### (d) *Capital risk*

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain or achieve an optimal capital structure, the Group may adjust the amount of dividend payment, return capital to shareholders, issue new shares, buy back issued shares, obtain new borrowings or sell assets to reduce borrowings.

Management monitors capital based on a gearing ratio. The Group and the Company are also required by certain banks to maintain a gearing ratio of not exceeding 250% (2009: 250%). The Group's and Company's strategies are to maintain gearing ratios within 30% to 50% and 30% to 40% respectively.

The gearing ratio is calculated as net debt divided by total capital. Net debt is calculated as borrowings plus trade and other payables less cash and cash equivalents. Total capital is calculated as equity plus net debt.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 33. Financial risk management (continued)

(d) Capital risk (continued)

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Net debt	<b>44,257</b>	36,386	<b>38,240</b>	25,708
Total equity	<b>81,282</b>	57,518	<b>70,494</b>	47,717
Total capital	<b>125,539</b>	93,904	<b>108,734</b>	73,425
<b>Gearing ratio</b>	<b>35%</b>	39%	<b>35%</b>	35%

The Group and the Company are in compliance with all externally imposed capital requirements for the financial years ended 31 March 2009 and 2010.

### 34. Related party transactions

In addition to the information disclosed elsewhere in the financial statements, the following significant transactions took place between the Group and related parties at terms agreed between the parties:

(a) Sales and purchases of goods and services

	<u>Group</u>		<u>Company</u>	
	<b>2010</b>	2009	<b>2010</b>	2009
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
<u>Purchases</u>				
Purchase of computer equipment from an associated company	<b>169</b>	249	<b>167</b>	137
Computer maintenance fees paid to an associated company	<b>223</b>	238	<b>220</b>	232
Professional fees paid to a firm in which a director is a partner	<b>7</b>	15	-	-
<u>Sales</u>				
Subcontract services rendered to an associated company	-	24	-	-
Management fees from associated companies	<b>118</b>	133	<b>118</b>	133
Facilities fees from associated companies	<b>278</b>	154	<b>278</b>	154
Interest earned from loan to associated companies [Note 34(d)]	<b>238</b>	183	<b>238</b>	183

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 34. Related party transactions (continued)

(a) Sales and purchases of goods and services (continued)

Outstanding balances as at 31 March 2010, arising from sales/purchases of goods and services, are set out in Notes 12 and 23, respectively.

(b) Key management personnel compensation

Key management personnel compensation is as follows:

	<u>Group</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
Salaries and other short-term employee benefits	<b>7,126</b>	4,051
Employer's contribution to defined contribution plans, including Central Provident Fund	<b>46</b>	56
	<b>7,172</b>	4,107

Included in the above is total compensation to directors of the Company amounting to \$5,471,000 (2009: \$2,682,000).

The banding of directors' remuneration is as follows:

	<u>Company</u>	
	<b>2010</b>	2009
Number of directors of the Company in remuneration bands:		
\$2,250,000 to \$2,499,999	<b>2</b>	–
\$1,000,000 to \$1,249,999	–	2
\$250,000 to \$499,999	<b>1</b>	–
Below \$250,000	<b>3</b>	4
Total	<b>6</b>	6

(c) Loans to subsidiaries

Loans to subsidiaries amounting to \$300,000 (2009: \$300,000) as set out in Note 12 are unsecured and repayable on demand. Interest is payable at 5% (2009: 7%) per annum.

(d) Loans to associated companies

	<u>Group and Company</u>	
	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
Current		
Nasco-Hiap Seng Engineering Co Ltd (Note 31(a)(ii))	<b>4,081</b>	1,746
PT Technic (M) Sdn. Bhd.	<b>321</b>	321
	<b>4,402</b>	2,067

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 34. Related party transactions (continued)

(d) Loans to associated companies (continued)

The loan to Nasco-Hiap Seng Engineering Co Ltd is unsecured, repayable on demand and bears interest at 9.5% (2009: 9.5%).

The loan to PT Technic (M) Sdn. Bhd. is unsecured, bears interest at 5% (2009: 5%) and repayable on demand.

(e) Non-trade receivables from subsidiaries

The non-trade receivables from subsidiaries amounting to \$138,000 (2009: \$3,498,000) as set out in Note 12, are unsecured, interest-free and repayable on demand.

(f) Non-trade receivables from an associated company

The non-trade receivables from an associated company amounting to \$133,000 (2009: \$141,000) as set out in Note 12, are unsecured, interest-free and repayable on demand.

(g) Non-trade payables to subsidiaries

The non-trade payables to subsidiaries amounting to \$1,549,000 (2009: \$472,000) as set out in Note 23, are unsecured, interest-free and repayable on demand.

### 35. Segment information

The management team has determined the operating segments based on the reports that are used to make strategic decisions. The management team comprises the Chairman and Chief Executive Officer, Executive Director, Finance Director, Chief Financial Officer and the general managers of each business segment.

The management team considers the business mainly from a business segment: Plant construction and maintenance and compression and process equipment fabrication. Other services include investment holding but this is not included within the reportable operating segments as it is not included in the reports provided to the management team.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 35. Segment information (continued)

The segment information provided to the management team for the reportable segments for the year ended 31 March 2010 is as follows:

	Plant construction and <u>maintenance</u> \$'000	Compression and process equipment <u>fabrication</u> \$'000	<u>Total</u> \$'000
<u>Group</u>			
<b>2010</b>			
<b>Revenue</b>			
- Total segment revenue	219,647	32,467	252,114
- inter-segment revenue	-	-	-
Revenue from external parties	219,647	32,467	252,114
<b>Adjusted EBITDA</b>	39,246	935	40,181
Depreciation	2,655	216	2,871
Share of profits of associated companies	762	-	762
<b>Total assets</b>	121,258	28,728	149,986
Total assets include:			
Investment in associated companies	2,199	-	2,199
<b>Additions to:</b>			
- property, plant and equipment	1,524	165	1,689
<b>Total liabilities</b>	(52,845)	(15,859)	(68,704)
<b>2009</b>			
<b>Revenue</b>			
- Total segment revenue	173,560	71,693	245,253
- inter-segment revenue	20,909	5	20,914
Revenue from external parties	152,651	71,688	224,339
<b>Adjusted EBITDA</b>	12,402	6,544	18,946
Depreciation	2,588	240	2,828
Share of losses of associated companies	(1,245)	-	(1,245)
<b>Total assets</b>	84,016	39,682	123,698
Total assets include:			
Investment in associated companies	1,429	-	1,429
<b>Additions to:</b>			
- property, plant and equipment	3,218	283	3,501
<b>Total liabilities</b>	(39,465)	(26,715)	(66,180)

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 35. Segment information (continued)

Sales between segments are carried out at arm's length. The revenue from external parties reported to the management team is measured in a manner consistent with that in the statement of comprehensive income.

The management team assesses the performance of the operating segments based on a measure of Earnings before interest, tax, depreciation and amortisation ("adjusted EBITDA"). This measurement basis excludes costs that are not expected to recur regularly in every period. Interest income and finance expenses are not allocated to segments, as this type of activity is driven by the Chief Financial Officer, who manages the cash position of the Group.

A reconciliation of adjusted EBITDA to profit before tax is as provided as follows:

	2010 \$'000	2009 \$'000
Adjusted EBITDA for reportable segments	40,181	18,946
Depreciation	(2,871)	(2,828)
Finance expense	(32)	(219)
Interest income	286	275
<b>Profit before tax</b>	<b>37,564</b>	<b>16,174</b>

Reportable segments' assets are reconciled to total assets as follows:

The amounts provided to the management team with respect to total assets are measured in a manner consistent with that of the financial statements. For the purposes of monitoring segment performance and allocating resources between segments, the management team monitors the property, plant and equipment, inventories, receivables and operating cash attributable to each segment. All assets are allocated to reportable segments.

	2010 \$'000	2009 \$'000
Segment assets for reportable segments	149,986	123,698

Reportable segments' liabilities are reconciled to total liabilities as follows:

The amounts provided to the management team with respect to total liabilities are measured in a manner with that of the financial statements. These liabilities are allocated based on the operations of the segment. All liabilities are allocated to reportable segments.

	2010 \$'000	2009 \$'000
Segment liabilities for reportable segments	68,704	66,180

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 35. Segment information (continued)

#### Revenue from major products and services

Revenue from external customers are derived mainly from the provision of mechanical engineering services, plant fabrication and installation and plant maintenance for the petroleum and petrochemical industry and fabrication of compression and process equipment. Breakdown of the revenue are disclosed in the segment information above.

#### Geographical information

The Group's two main business segments operate in three main geographical areas:

- Singapore - the Company is headquartered and has operations in Singapore. The operations in this area are principally the provision of mechanical engineering services, plant fabrication and installation and plant maintenance for the petroleum and petrochemical industry, fabrication of compression and process equipment, and investment holding;
- People's Republic of China - the operations in this area are principally the fabrication of compression and process equipment; and
- Other countries - the operations in these areas are principally the provision of mechanical engineering services, plant fabrication and installation and plant maintenance for the petroleum and petrochemical industry and fabrication of compression and process equipment.

Revenue is based on the country in which the customer is domiciled in. Non-current assets are shown by the geographical area where the assets are located.

	<b>2010</b>	2009
	<b>\$'000</b>	\$'000
<u>Revenue</u>		
Singapore	<b>222,777</b>	146,734
People's Republic of China	<b>25,303</b>	18,436
Other countries	<b>4,034</b>	59,169
	<b>252,114</b>	224,339
<u>Non-current assets</u>		
Singapore	<b>13,690</b>	14,209
People's Republic of China	-	-
Other countries	<b>908</b>	1,009
	<b>14,598</b>	15,218

Revenues of approximately \$124,758,000 (2009: \$58,075,000) are derived from a single external customer. These revenues are attributable to the Singapore plant construction and maintenance segment.



## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 36. New or revised accounting standards and interpretations

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 April 2010 or later periods and which the Group has not early adopted:

- (a) FRS 27 (revised) Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009).
- (b) Amendments to FRS 39 Financial Instruments: Recognition and Measurement - Eligible Hedged Items (effective for annual periods beginning on or after 1 July 2009).
- (c) FRS 103 (revised) Business Combinations (effective for annual periods beginning on or after 1 July 2009).
- (d) INT FRS 117 Distributions of Non-Cash Assets to Owners (effective for annual periods beginning on or after 1 July 2009).
- (e) INT FRS 118 Transfer of Assets to Customers (effective for annual periods beginning on or after 1 July 2009).
- (f) Amendment to FRS 102 Group Cash-settled Share-based payment transactions (effective for annual periods beginning on or after 1 January 2010).
- (g) Amendments to FRS 32 Financial Instruments: Presentation – Classification of Rights Issues (effective for annual periods beginning on or after 1 February 2010).
- (h) INT FRS 119 Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods commencing on or after 1 July 2010).
- (i) Improvements to Financial Reporting Standards 2010 (effective for annual periods beginning on or after 1 January 2011).
- (j) INT FRS 114 Prepayments of a minimum funding (effective for annual periods beginning on or after 1 January 2011).

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 36. New or revised accounting standards and interpretations (continued)

The management anticipates that the adoption of the above standards, amendments and interpretations to existing standards in the future periods will not have a material impact on the financial statements of the Group and of the Company in the period of their initial adoption, except for the following:

- (a) FRS 27 (revised) Consolidated and Separate Financial Statements (effective for annual periods beginning on or after 1 July 2009).

FRS 27 (revised) requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. The standard also specifies the accounting when control is lost. Any remaining interest in the entity is re-measured to fair value, and a gain or loss is recognised in profit or loss. The Group will apply FRS 27 (revised) prospectively to transactions with minority interests from 1 April 2010.

- (b) FRS 103 (revised) Business Combinations (effective for annual periods beginning on or after 1 July 2009).

FRS 103 (revised) continues to apply the acquisition method to business combinations, with some significant changes. For example, all payments to purchase a business are to be recorded at fair value at the acquisition date, with contingent payments classified as debt subsequently re-measured through the profit or loss. There is a choice on an acquisition-by-acquisition basis to measure the non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. All acquisition-related costs should be expensed. The Group will apply FRS 103 (revised) prospectively to all business combinations from 1 April 2010.

- (c) Amendments to FRS 24 Related Party Disclosures (effective for annual periods beginning on or after 1 January 2011).

The amendment removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. It also clarifies and simplifies the definition of a related party. The revised definition of a related party will mean that some entities will have more related parties and will be required to make additional disclosures i.e. those that are part of the Group - that includes both subsidiaries and associates - and entities with shareholders that are involved with other entities.

Management is currently considering the revised definition to determine whether any additional disclosures will be required and has yet to put systems in place to capture the necessary information. It is therefore not possible to disclose the financial impact, if any, of the amendment on the related party disclosures.

### 37. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Hiap Seng Engineering Ltd on 7 July 2010.

## NOTES TO THE FINANCIAL STATEMENTS

for the financial year ended 31 March 2010

### 38. Listing of companies in the Group

Name of company	Principal activities	Country of business/ Incorporation	% of Paid-up Capital Held By			
			The Company		Subsidiary	
			2010 %	2009 %	2010 %	2009 %
<b>Subsidiaries</b>						
Orion Tuas Shipyard Pte Ltd (a)	Provision of facilities for plant fabrication	Singapore	100	100	-	-
Asia Process Industries Pte Ltd (a)	Plant maintenance for the petroleum and petrochemical industry	Singapore	100	100	-	-
HS Compression & Process Pte Ltd (a)	Provision of engineering design services for oil-and gas industry	Singapore	87	87	-	-
Hiap Seng-Sanko TPM Pte Ltd (a)	Provision of engineering services and plant maintenance	Singapore	100	100	-	-
Hiap Seng Engineering Shanghai Co. Ltd (c)	Provision of engineering services and plant maintenance	PRC, Shanghai	100	100	-	-
HS Info-Tech Pte Ltd (a)	Investment holding	Singapore	100	100	-	-
PT Technic Engineering Sdn. Bhd. (b)	Provision of mechanical engineering services, plant fabrication and installation and plant maintenance for the petroleum and petrochemical industry	Malaysia	60	60	-	-
LPTC Engineering Sdn. Bhd. (b) (d)		Malaysia	-	-	-	100
<b>Associated companies</b>						
United Testing Company Pte Ltd (f)		Singapore	50	50	-	-
Inspection & Testing Specialist Pte Ltd (f)		Singapore	50	50	-	-
Logthai-Hiap Seng Engineering Ltd (e)		Thailand	49	49	-	-
PT Technic (M) Sdn. Bhd (b) (d)		Malaysia	-	-	40	40
Web-Economy Technology Pte Ltd (g)		Singapore	30	30	-	-
Nasco-Hiap Seng Engineering Co Ltd (e)		Thailand	48	48	-	-

- (a) Audited by PricewaterhouseCoopers LLP, Singapore.  
 (b) Audited by Deloitte Touche Tohmatsu, Malaysia.  
 (c) Audited by Shanghai Dongqin Certified Public Accountants.  
 (d) Issued share capital hold by PT Technic Engineering Sdn. Bhd.  
 (e) Audited by The Audit Team, Thailand.  
 (f) Audited by Lo Hock Ling & Co.  
 (g) Audited by DP & Associates.

# CORPORATE GOVERNANCE REPORT

Hiap Seng Engineering Ltd (the “Company”) is committed to achieving a high standard of corporate governance within the Group and to putting in place effective self-regulatory corporate practices to protect the interests of its shareholders and enhance long-term shareholder value. The Company has generally complied with the principles and recommendations of the Code of Corporate Governance 2005 (the “Code”). The Board of Directors (“the Board”) is pleased to report compliance of the Company with the Code except where otherwise stated.

## BOARD OF DIRECTORS

### (Code of Corporate Governance Principles 1, 2, 3, 6 and 10)

The Board comprises six directors, three of whom are independent directors. The Board, taking into account the nature of operations of the Company, considers its current size to be adequate for effective decision making.

Of the six directors, two have specialised training. Mr M. Rajaram is a renowned lawyer in the legal sector and Mr Tan Lian Chew has vast number of years of experience in the finance, corporate and tax services. The remaining directors have each 30-40 years of industry experience. Key information regarding the directors’ academic and professional qualifications and other appointments is set out on pages 82 to 83 of the Annual Report.

The directors will receive relevant training, particularly on relevant new laws, regulations and changing commercial risks, from time to time. The directors will also be updated on the business of the Group through regular presentations and meetings.

The Board supervises the management of the business and affairs of the Group. Apart from its statutory responsibilities, the Board approves the Group’s strategic plans, key operational initiatives, major investments and funding decisions; identifies principal risks of the Group’s businesses and ensures the implementation of appropriate systems to manage these risks; reviews the financial performance of the Group and evaluates the performance and compensation of senior management personnel. To facilitate effective management, certain functions have been delegated to various Board Committees namely, the Audit Committee, Remuneration Committee and Nominating Committee, each of which has its own written terms of reference.

To assist the Board in fulfilling its responsibilities, the Board will be provided with management reports containing complete, adequate and timely information, and papers containing relevant background or explanatory information required to support the decision making process.

All directors have separate and independent access to senior management and to the company secretaries. The company secretaries administer, attend and prepare minutes of Board and Board Committee meetings, and assist the Chairman in ensuring that Board procedures are followed and reviewed so that the Board functions effectively, and the Company’s Memorandum and Articles of Association and relevant rules and regulations, including requirements of the Companies Act and the Singapore Exchange Securities Trading Limited (“SGX-ST”), are complied with.

Should directors, whether as a group or individually, need independent professional advice in the furtherance of their duties, the cost of such professional advice will be borne by the Company.

The Board meets on a quarterly basis and additional meetings are held whenever necessary. The Company’s Articles of Association allow a Board meeting to be conducted by way of tele-conference and video-conference.

# CORPORATE GOVERNANCE REPORT

The number of Board and Board Committee meetings held in the financial year, as well as the attendance of every Board member at those meetings are as follows:

Name & Attendance of Directors	Board	Audit Committee ("AC")	Nominating Committee ("NC")	Remuneration Committee ("RC")
<b>No. of Meetings held:</b>	4	6	1	2
Tan Ah Lam Executive Chairman and Chief Executive Officer	4	NM	1	NM
Tan Leau Kuee @ Tan Chow Kuee Executive Director	4	NM	NM	NM
Tan Lian Chew Executive Director	4	NM	NM	NM
Dr. John Chen Seow Phun Independent Director	4	6	NM	2
Koh Kim Wah Independent Director	4	6	1	2
M. Rajaram Independent Director	3	5	1	2

NM: Not a Member of the Committee

## Executive Chairman and Chief Executive Officer

The Executive Chairman is also the Chief Executive Officer ("CEO") of the Company. The Board is mindful of the desirability of separating the two functional positions. However, as the independent directors formed half of the composition of the Board, the Company believes that there is a good balance of power and authority within the Board and no individual or small group can dominate the Board's decision-making process. In addition, the independent directors have demonstrated their commitment in their roles and are expected to act in good faith and in the best interest of the Company. In addition, the AC, NC and RC are chaired by independent directors. The Board keeps this situation under regular review and will make suitable recommendations should the circumstances change.

The Executive Chairman and CEO, being the most senior executive in the Company, bears executive responsibility for the Company's business, is instrumental in growing the business of the Company and for the working of the Board. He provides strong leadership and is overall in-charge of the management and strategic operations of the Company. The Executive Chairman and CEO ensures that Board meetings are held when necessary and sets the Board meeting agenda in consultation with the directors.

The Executive Chairman and CEO also ensures the quality and timeliness of the flow of information between the management and the Board.

## **NOMINATING COMMITTEE**

### **(Code of Corporate Governance Principles 4 and 5)**

The Nominating Committee comprises Mr M. Rajaram (as Chairman), Mr Tan Ah Lam and Mr Koh Kim Wah. Mr M. Rajaram and Mr Koh Kim Wah are independent directors.

## CORPORATE GOVERNANCE REPORT

The Board has approved the written terms of reference of the Nominating Committee. The Nominating Committee performs the following functions:-

- a) Reviewing and making recommendations to the Board on all candidates nominated for appointment to the Board;
- b) Reviewing all candidates nominated for appointment as senior management staff;
- c) Reviewing and recommending to the Board on an annual basis, the Board structure, size and composition, taking into account the balance between executive and non-executive, independent and non-independent directors and having regard at all times to the principles of corporate governance and the Code;
- d) Procuring that at least one-third of the Board shall comprise independent directors;
- e) Making recommendations to the Board on continuation of service of any director who has reached the age of 70;
- f) Identifying and making recommendations to the Board as to the directors who are to retire by rotation and to be put forward for re-election at each Annual General Meeting ("AGM") of the Company, having regard to the directors' contribution and performance, including independent directors;
- g) Determining whether a director is independent (taking into account the circumstances set out in the Code and other salient factors); and
- h) Proposing a set of objective performance criteria to the Board for approval and implementation, to evaluate the effectiveness of the Board as a whole and the contribution of each director to the effectiveness of the Board.

For the year under review, the Nominating Committee evaluated the Board's performance as a whole. The assessment process adopted both quantitative and qualitative criteria, such as return on equity, the success of the strategic and long-term objectives set by the Board and the effectiveness of the Board in monitoring the management's performance against the goals that had been set by the Board.

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The Company's Articles of Association requires one-third of its directors, other than the Managing Director, to retire by rotation and subject themselves for re-election by shareholders at every AGM. No director shall stay in office for more than three years without being re-elected by shareholders.

The directors retiring by rotation pursuant to Article 91 of the Company's Articles of Association at the forthcoming AGM are Mr M. Rajaram and Mr Tan Lian Chew.

The Nominating Committee recommended to the Board that Mr M. Rajaram and Mr Tan Lian Chew be nominated for re-appointment at the forthcoming AGM.

In making the recommendation, the Nominating Committee had considered the directors' overall contribution and performance.

### REMUNERATION COMMITTEE

#### (Code of Corporate Governance Principles 7, 8 and 9)

The Remuneration Committee comprises Mr Koh Kim Wah (as Chairman), Mr M. Rajaram and Dr. John Chen Seow Phun. All of them including the Chairman, are independent.

## CORPORATE GOVERNANCE REPORT

The Board has approved the written terms of reference of the Remuneration Committee. The functions of the Remuneration Committee are as follows :-

- Recommending to the Board a framework of remuneration for the Board and the key executives of the Group covering all aspects of remuneration such as directors' fees, salaries, allowances, bonuses, options and benefits-in-kind;
- Proposing to the Board, appropriate and meaningful measures for assessing the executive directors' performance;
- Determining the specific remuneration package for each executive director;
- Considering the eligibility of directors for benefits under long-term incentive schemes; and
- Considering and recommending to the Board the disclosure of details of the Company's remuneration policy, level and mix of remuneration and procedure for setting remuneration and details of the specific remuneration packages of the directors and key executives of the Company to those required by law or by the Code.

In carrying out the above, the Remuneration Committee may obtain independent external legal and other professional advice as it deems necessary. The expenses of such advice will be borne by the Company.

### Remuneration and Benefits of Directors and Top Five Key Executives

The Company sets remuneration packages which are competitive and sufficient to attract, retain and motivate directors and senior management of the required experience and expertise to run the Group successfully. The following table shows a breakdown of the remuneration of directors for FY 2010:

Remuneration Bands	Base Salary <sup>(a)</sup> %	Variable Payment <sup>(b)</sup> %	Other Benefits <sup>(c)</sup> %	Directors' Fees <sup>(d)</sup> %	Total %
<b>Directors</b>					
<b>S\$2,250,000 to S\$2,499,999</b>					
Tan Ah Lam	17	79	4	–	100
Tan Leau Kuee @ Tan Chow Kuee	16	81	3	–	100
<b>S\$250,000 to S\$499,999</b>					
Tan Lian Chew	29	71	–	–	100
<b>Below S\$250,000</b>					
Dr. John Chen Seow Phun	–	–	–	100	100
M. Rajaram	–	–	–	100	100
Koh Kim Wah	–	–	–	100	100

<sup>(a)</sup> Base Salary includes fixed allowance, contractual bonus and employer's CPF contribution.

<sup>(b)</sup> Variable Payment includes performance bonus and non-contractual bonus.

<sup>(c)</sup> Other Benefits refer to benefit-in-kind such as club and car benefits.

<sup>(d)</sup> Independent directors are paid directors' fees inclusive of attendance fees, subject to approval at the AGM.

## CORPORATE GOVERNANCE REPORT

Both Mr Tan Ah Lam and Mr Tan Leau Kuee @ Tan Chow Kuee have service contracts with the Company. Their compensations consist of salary, bonus, and performance awards that are dependent on the performance of the Group. The performance-related awards form a significant portion of their compensation. Mr Tan Lian Chew's compensation consists of salary and bonus. All of them do not receive directors' fees.

The annual remuneration of top five key executives for FY 2010 is as follows:

Remuneration Bands	Base Salary <sup>(a)</sup>	Variable Payment <sup>(b)</sup> %	Other Benefits <sup>(c)</sup> %	Total %
<b>Top Five Key Executives</b>				
<b>S\$500,000 to S\$749,999</b>				
Tan Yew Kun (note 1)	52	40	8	100
Tan Yaw Song (note 2)	51	49	–	100
<b>S\$250,000 to S\$499,999</b>				
Ng Guan Lee	89	11	–	100
<b>Below S\$250,000</b>				
Tan Hak Jin (note 3)	70	30	–	100
Lim Chin Boo Paul (note 4)	100	–	–	100

Notes:

- 1) Tan Yew Kun is also a director of the Company's subsidiary, Asia Process Industries Pte Ltd.
- 2) Tan Yaw Song is also a director of the Company's associate, Nasco-Hiap Seng Engineering Co. Ltd.
- 3) Tan Hak Jin is also a director of the Company's subsidiary, Hiap Seng Engineering (Shanghai) Co. Ltd and a director of the Company's associate, Nasco-Hiap Seng Engineering Co. Ltd.
- 4) Lim Chin Boo Paul joined the Company on 1 February 2010.

The number of employees who are immediate family members of a director, and whose remuneration exceed S\$150,000 during the year is as follows:

No. of Employees	Name of Directors to whom the employees are related
3	Tan Ah Lam and Tan Leau Kuee @ Tan Chow Kuee

**Remuneration of employees related to directors or substantial shareholders**

Apart from Messrs Tan Ah Lam and Tan Leau Kuee @Tan Chow Kuee, there are 14 (2009: 14) other employees of the Group who are shareholders of or related to the shareholders of Tan Kuay Hoe Holdings Pte Ltd, a substantial shareholder of the Company. The aggregate remuneration of such employees (excluding remuneration for Messrs Tan Ah Lam and Tan Leau Kuee @Tan Chow Kuee) for the financial year ended 31 March 2010 was S\$2,304,000 (2009: S\$1,616,000).

The remuneration of Executive Directors of the Company and all employees of the Group who are related to any of the directors or substantial shareholders of the Company will be reviewed annually by the Remuneration Committee of the Company.



# CORPORATE GOVERNANCE REPORT

## AUDIT COMMITTEE (“AC”)

### (Code of Corporate Governance Principles 11, 12 and 13)

The AC comprises Dr. John Chen Seow Phun as Chairman and Mr Koh Kim Wah and Mr M. Rajaram as members. All of them including the Chairman, are independent.

The Board has approved the written terms of reference of the AC. The AC performs the following functions:-

- a) Reviewing with external auditors the audit plan, their evaluation of the system of internal accounting controls and their audit report;
- b) Reviewing with the internal auditors, the scope and results of the internal audit procedures and their evaluation of the overall internal control system;
- c) Reviewing the Group’s financial results and the announcements before submission to the Board for approval;
- d) Reviewing the assistance given by management to external and internal auditors;
- e) Reviewing significant findings of internal investigations;
- f) Considering the appointment/re-appointment of the external auditors;
- g) Reviewing interested person transactions; and
- h) Other functions as required by law or the Code.

The AC meets periodically and also holds informal meetings and discussions with the management from time to time. The AC has full discretion to invite any director or executive officer to attend its meetings.

The AC has been given full access to and is provided with the co-operation of the Company’s management. In addition, the AC has independent access to both internal and external auditors. The AC meets with the external auditors without the presence of management. The AC has reasonable resources to enable it to discharge its functions properly.

The AC has reviewed the volume of non-audit services provided to the Group by the external auditors, and being satisfied that the nature and extent of such services will not prejudice the independence and objectivity of the external auditors, is pleased to recommend their re-appointment.

The Group has appointed different auditors for its overseas subsidiaries and associated companies. The Board and the AC are satisfied that the appointments would not compromise the standard and effectiveness of the audit of the Group.

The AC has established a whistle blowing policy to provide persons employed by the Group with a confidential and independent channel to report any suspicions of fraud and non-compliance with regulations and company policies, to the appropriate authority for resolution, without any prejudicial implications to these employees. The AC is vested with the power and authority to receive, investigate and enforce appropriate action when any such suspicions is brought to its attention.

In addition, the AC is in the process of establishing a fraud risk management policy to facilitate the development of controls aimed to prevent, detect and respond to fraud against the Group.

# CORPORATE GOVERNANCE REPORT

## INTERNAL CONTROLS

### (Code of Corporate Governance Principle 12)

The Group's internal controls and systems are designed to provide reasonable, but not absolute, assurance as to the integrity and reliability of the financial information and to safeguard and maintain the accountability of the assets.

The Board believes that, in the absence of any evidence to the contrary, the system of internal controls maintained by the Group's management and that was in place throughout the year and up to the date of this report, is adequate to meet the needs of the Group in its current business environment.

## INTERNAL AUDIT

### (Code of Corporate Governance Principle 13)

KPMG LLP has been appointed as the Company's internal auditor for the purposes of reviewing the effectiveness of the Company's material internal controls. KPMG LLP has adopted the Standards for Professional Practice of Internal Auditing set by The Institute of Internal Auditors.

The AC reviews the internal audit programme, the scope and results of internal audit procedures and ensures that the internal audit function is adequately resourced and has appropriate standing within the Group.

## COMMUNICATION WITH SHAREHOLDERS

### (Code of Corporate Governance Principles 10, 14 and 15)

The Company does not practise selective disclosure. Information is disseminated via SGXNET, news releases and the Company's website. The Company ensures that price-sensitive information is publicly released, and is announced on an immediate basis where required under the Listing Manual of the SGX-ST. Where an immediate announcement is not possible, the announcement is made as soon as possible to ensure that shareholders and the public have fair access to the information.

All shareholders of the Company will receive the Annual Report and the notice of the AGM. The notice is also advertised in a local newspaper and made available on SGXNET. The Company encourages shareholders' participation at AGMs and all shareholders are given the opportunity to voice their views and to direct queries regarding the Group to directors, including the chairperson of each of the Board Committees. The Company ensures that there are separate resolutions at general meetings on each distinct issue.

The Company's Articles of Association allows a member of the Company to appoint one or two proxies to attend and vote at general meetings. The external auditors are also present to assist the directors in addressing any relevant queries from the shareholders.

# CORPORATE GOVERNANCE REPORT

## RISK MANAGEMENT

### (Listing Manual Rule 1207(4)(b)(iv))

The Company does not have a Risk Management Committee. However, the management regularly reviews the Company's business and operational activities to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. The management reviews all significant control policies and procedures and highlights all significant matters to the directors and the AC.

## DEALINGS IN SECURITIES

### (Listing Manual Rule 1207(18))

The Company has adopted an internal compliance code with respect to dealings in securities by directors, and officers of the Group. Directors, management and officers of the Group who have access to price-sensitive, financial or confidential information are not permitted to deal in the Company's shares during the periods commencing two weeks before the announcement of the Group's financial statements for each of the first three quarters of its financial year and one month before the announcement of the Group's full-year financial statements or when they are in possession of unpublished price-sensitive information on the Group.

## MATERIAL CONTRACTS

### (Listing Manual Rule 1207(8))

Save for the service agreements between the executive directors and the Company, there are no material contracts of the Company or its subsidiaries involving the interest of the chief executive officer or any director or controlling shareholders subsisting at the end of the financial year ended 31 March 2010.

## INTERESTED PERSON TRANSACTIONS

### (Listing Manual Rule 907)

The Company has established procedures to ensure that all transactions with interested persons are reported in a timely manner to the AC and that the transactions are carried out on normal commercial terms and will not be prejudicial to the interests of the Company and its minority shareholders.

There are no interested person transactions entered into during the financial year under review.

## INFORMATION ON DIRECTORS

### **Tan Ah Lam, Frankie**

Executive Chairman and CEO

Mr Tan Ah Lam has more than 40 years of experience in the business of providing mechanical engineering services to the petroleum and petrochemical industry. Mr Tan has been with the Group since 1962 and was appointed Managing Director in 1972. On 25 September 2007, Mr Tan relinquished his position as Managing Director and was appointed as Executive Chairman and CEO. Mr Tan is one of the key persons behind the growth and business expansion of the Group. Mr Tan oversees the general management of the Group and is responsible for its overall business development. He is assisted by the Executive Director, Mr Tan Leau Kuee, in the day-to-day management of the Group. He is also the Chairman of Tan Kuay Hoe Holdings Pte Ltd, a substantial shareholder of the Company.

### **Tan Leau Kuee, Richard**

Executive Director (Operations & Strategic Planning)

Mr Tan Leau Kuee has more than 35 years of experience in the business of providing mechanical engineering services to the petroleum and petrochemical industry. Mr Tan has been with the Group since 1971 and was appointed Executive Director in 1990 and is also one of the key persons behind the growth and business expansion of the Group. Mr Tan is responsible for the operations of the Group which include the Projects, Plant Maintenance and Production Departments. He is also in charge of the strategic planning of the Group. He is supported by a highly experienced team of managers and engineers in the day-to-day operations of the Group. He is also a Director of Tan Kuay Hoe Holdings Pte Ltd, a substantial shareholder of the Company.

### **Tan Lian Chew**

Executive Director (Finance)

Mr Tan Lian Chew has over 40 years of experience in accounting, taxation, financial and corporate matters from his working with the then Inland Revenue Department, public accounting firms and the management consultancy company, TNL Corporate Services Pte Ltd which he co-founded. Mr Tan is a full member of the Singapore Institute of Directors. He oversees the Group's key corporate and financial matters such as corporate planning, investment evaluations and tax planning. He has been associated with the Company since its incorporation in 1971 and was appointed a Director in 1983.

### **Dr John Chen Seow Phun**

Independent Director

Dr John Chen Seow Phun was appointed as an Independent Director on 18 September 2002. He holds a PhD in Electrical Engineering from the University of Waterloo, Canada. Dr Chen was a Member of Parliament from September 1988 to April 2006. From March 1997 to June 1999, he was the Minister of State for Communications. From June 1999 to November 2001, he was the Minister of State for Communications and Information Technology and Minister of State for National Development. He is presently the Managing Director of JCL Business Development Pte Ltd, a business consultant and investment company, and the Chairman of SAC Capital Pte Ltd. He also sits on the Board of a number of publicly listed companies.

## INFORMATION ON DIRECTORS

### **Koh Kim Wah**

Independent Director

Mr Koh Kim Wah was appointed as an Independent Director 28 July 2005. Mr Koh, a Colombo Plan Scholar, graduated from University of Canterbury, New Zealand with a 1st class Honours degree in Chemical Engineering in 1967 and attended the Advance Management Programme at Harvard Business School in 1992. He has more than 35 years of diversified administrative, engineering, marketing and management experience in a multi-national petroleum company, where he retired as country president in 2003. Mr Koh is also a director of Smartt Papers International Pte Ltd., a Board Member of the PUB, and a member of the Citizenship Committee of Inquiry, Ministry of Home Affairs.

### **M. Rajaram**

Independent Director

Mr M. Rajaram was appointed as an Independent Director 28 July 2005. Mr Rajaram graduated from National University of Singapore with a Bachelor of Laws (LLB) Honours degree and obtained MBA from Maastricht University. He is a Fellow of Singapore Institute of Arbitrators and the Chartered Institute of Arbitrators. Mr Rajaram is an Advocate & Solicitor of Supreme Court of Singapore since 1980. He is currently the Senior Director in Straits Law Practice LLC where his main areas of works include Corporate Finance and Restructuring, Insolvency and Arbitration. He is the Immediate Past Chairman of Singapore Indian Chambers of Commerce & Industry and the Vice Chairman of Singapore Business Federation. He is also the Non Executive Chairman of main-board listed United Fiber System Limited, an independent Director of Golden Palm Resources Holdings Limited, a listed Company and is a director of several other non listed public and private limited companies in Singapore.

# INFORMATION ON KEY EXECUTIVE OFFICERS

## KEY MANAGEMENT

### **Ng Guan Lee**

General Manager

Mr Ng Guan Lee joined the Group in 2006. As a General Manager of HS Compression & Process Pte Ltd, a 87%–owned subsidiary of the Company, he is in charge of the Group’s gas compression and process business. Mr Ng has more than 25 years of working experience in the oil & gas, industrial and power industries in Canada and Asia. He holds Master in Mechanical Engineering and Master in Business Administration degrees from University of Calgary and University of Leicester (UK) respectively.

### **Tan Yew Kun**

General Manager

Mr Tan Yew Kun joined the Group in 1972. He was promoted to General Manager on 1 February 2010 and is in charge of the Group’s Plant Maintenance Department and the operations and management of Asia Process Industries Pte Ltd, a wholly–owned subsidiary of the Company. He has more than 35 years of experience in plant maintenance and construction for the petroleum and petrochemical industry.

### **Tan Yaw Song**

General Manager

Mr Tan Yaw Song joined the Group in 1988. He was promoted to General Manager on 1 February 2010 and oversees the Group’s project operations and management. He has more than 20 years of working experience in plant maintenance and construction for the petroleum and petrochemical industry. He is currently also in charge of the operations of the Company’s associate, NASCO–Hiap Seng Engineering Co. Ltd. in Thailand.

### **Tan Hak Jin**

Chief Financial Officer

Mr Tan Hak Jin joined the Group in December 2004 as a Group Financial Controller and was promoted to Chief Financial Officer on 1 July 2009. He is responsible for the Group’s reporting and accounting functions including corporate planning and investment analysis. Mr Tan graduated from Nanyang University in 1979 with a Bachelor of Commerce Degree in Accountancy and has 30 years of working experience in accounting, financial and corporate matters. He is a non-practising Certified Public Accountant of the Institute of Certified Public Accountants of Singapore.

### **Lim Chin Boo Paul**

General Manager

Mr Lim Chin Boo Paul joined the Group on 1 February 2010 as a General Manager and is responsible for the Group’s business development and project services. Mr Lim graduated from National University of Singapore in 1985 with a Bachelor of Engineering (Mechanical) Degree and has more than 24 years of working experience in the utilities and energy industries in Singapore and Asia.

## STATISTIC OF SHAREHOLDINGS

as at 15 June 2010

Issued and fully paid-up capital	:	S\$36,450,000
Total number of issued shares excluding treasury shares	:	303,750,000
Total number of treasury shares	:	Nil
Class of shares	:	Ordinary shares
Voting rights	:	One vote per share

### DISTRIBUTION OF SHAREHOLDINGS

SIZE OF SHAREHOLDINGS	NO. OF SHAREHOLDERS	%	NO. OF SHARES	%
1 - 999	282	5.23	41,477	0.01
1,000 - 10,000	3,029	56.16	17,789,021	5.86
10,001 - 1,000,000	2,059	38.17	103,156,497	33.96
1,000,001 AND ABOVE	24	0.44	182,763,005	60.17
TOTAL :	5,394	100.00	303,750,000	100.00

### TWENTY LARGEST SHAREHOLDERS

NO.	NAME	NO. OF SHARES	%
1.	TAN KUAY HOE HOLDINGS PTE LTD	70,788,639	23.30
2.	CHENG BUCK POH @CHNG BOK POH	29,938,375	9.86
3.	DBS NOMINEES PTE LTD	10,604,200	3.49
4.	CITIBANK NOMINEES SINGAPORE PTE LTD	10,469,845	3.45
5.	LEE SEE KEE	7,092,614	2.34
6.	GOO GUIK BING @ GOH GUIK BING	7,086,440	2.33
7.	GUI BOON PIEN	4,780,000	1.57
8.	HSBC (SINGAPORE) NOMINEES PTE LTD	4,714,000	1.55
9.	UNITED OVERSEAS BANK NOMINEES PTE LTD	4,203,310	1.38
10.	UOB KAY HIAN PTE LTD	3,811,080	1.25
11.	TAN AH LAM	3,319,500	1.09
12.	OCBC SECURITIES PRIVATE LTD	3,157,330	1.04
13.	TAN LIAN CHEW	3,080,761	1.01
14.	SZE CHAIN FAI @ SZE SOOK SENG	2,977,703	0.98
15.	DB NOMINEES (S) PTE LTD	2,583,800	0.85
16.	PHILLIP SECURITIES PTE LTD	2,532,560	0.83
17.	KIM ENG SECURITIES PTE. LTD.	2,373,320	0.78
18.	DBSN SERVICES PTE LTD	1,950,000	0.64
19.	RAFFLES NOMINEES (PTE) LTD	1,688,000	0.56
20.	LEE YUET KEW	1,203,000	0.40
TOTAL :		178,354,477	58.70

## STATISTIC OF SHAREHOLDINGS

as at 15 June 2010

### SUBSTANTIAL SHAREHOLDERS

(as recorded in the Register of Substantial Shareholders) as at 15 June 2010

Name	Direct Interest	No. of Ordinary Shares		
		%	Indirect Interest	%
Tan Kuay Hoe Holdings Pte Ltd	70,788,639	23.30%	–	–
Tan Ah Lam (Note 1)	3,319,500	1.09%	70,788,639	23.30%
Tan Leau Kuee @ Tan Chow Kuee (Note 2)	–	–	70,788,639	23.30%
Cheng Buck Poh @ Chng Bok Poh (Note 3)	29,938,375	9.85%	7,086,440	2.33%
Goo Guik Bing @ Goh Guik Bing (Note 4)	7,086,440	2.33%	29,938,375	9.85%

#### Notes

- 1) Mr Tan Ah Lam is deemed to have an interest in the shares held by Tan Kuay Hoe Holdings Pte Ltd by virtue of Section 7 of the Companies Act, Cap. 50.
- 2) Mr Tan Leau Kuee @ Tan Chow Kuee is deemed to have an interest in the shares held by Tan Kuay Hoe Holdings Pte Ltd by virtue of Section 7 of the Companies Act, Cap. 50.
- 3) Mr Cheng Buck Poh @ Chng Bok Poh is deemed to have an interest in the shares held by Mdm Goo Guik Bing @ Goh Guik Bing by virtue of the fact that he is the spouse of Mdm Goo Guik Bing @ Goh Guik Bing.
- 4) Mdm Goo Guik Bing @ Goh Guik Bing is deemed to have an interest in the shares held by Mr Cheng Buck Poh @ Chng Bok Poh by virtue of the fact that she is the spouse of Mr Cheng Buck Poh @ Chng Bok Poh.

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#### FREE FLOAT

As at 15 June 2010, approximately 74% of the total number of issued shares of the Company was held in the hands of the public (on the basis of information available to the Company).

Accordingly, the Company has complied with Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited.



## NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of Hiap Seng Engineering Ltd (the "Company") will be held at 28 Tuas Crescent, Singapore 638719 on Wednesday, 28 July 2010 at 10.00 a.m. for the following purposes:

### Ordinary Business

1. To receive and adopt the Directors' Report and Audited Financial Statements of the Company for the financial year ended 31 March 2010 together with the Auditors' Report thereon. **(Resolution 1)**
2. To declare a final one-tier tax exempt dividend of 3 cents per ordinary share for the financial year ended 31 March 2010. **(Resolution 2)**
3. To re-elect Mr Tan Lian Chew as a director retiring pursuant to Article 91 of the Company's Articles of Association. **(Resolution 3)**
4. To re-elect Mr M. Rajaram as a director retiring pursuant to Article 91 of the Company's Articles of Association.  
  
Mr M. Rajaram will, upon re-election as a Director of the Company, remain as the Chairman of the Nominating Committee and members of the Audit Committee and Remuneration Committee and will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited. **(Resolution 4)**
5. To approve the payment of Directors' fees of S\$217,000 for the financial year ended 31 March 2010 (2009 : S\$214,000). **(Resolution 5)**
6. To re-appoint Messrs PricewaterhouseCoopers LLP as the Company's Auditors and to authorise the Directors to fix their remuneration. **(Resolution 6)**
7. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

### Special Business

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution, with or without any modifications:

8. "That authority be and is hereby given to the Directors of the Company to:
  - (a) (i) issue shares in the capital of the Company ("**Shares**") whether by way of rights, bonus or otherwise; and/or
  - (ii) make or grant offers, agreements or options (collectively, "**Instruments**") that might or would require Shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) securities, warrants, debentures or other instruments convertible into Shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may, in their absolute discretion, deem fit; and

## NOTICE OF ANNUAL GENERAL MEETING

- (b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue Shares in pursuance of any Instrument made or granted by the Directors while this Resolution was in force,

provided that:

- (A) (1) the aggregate number of Shares to be issued pursuant to this Resolution (including Shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) (the “**Share Issues**”) shall not, save and except as set out in sub-paragraph (A)(2) below, exceed 50% of the total number of issued Shares (excluding treasury shares) (as calculated in accordance with sub-paragraph (B) below), of which the aggregate number of Shares to be issued other than on a pro rata basis to shareholders of the Company (including Shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) shall not exceed 20% of the total number of issued Shares (excluding treasury shares) (as calculated in accordance with sub-paragraph (B) below);
- (2) (until 31 December 2010 or such later date as may be determined by the Singapore Exchange Securities Trading Limited (the “**SGX-ST**”), but in any event subject to sub-paragraph (D) below) the aggregate number of Shares to be issued pursuant to this Resolution by way of a renounceable rights issue on a pro rata basis to shareholders of the Company (including Shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) (the “**Renounceable Rights Issues**”) shall not exceed 100% of the total number of issued Shares (excluding treasury shares) (as calculated in accordance with sub-paragraph (B) below); and
- (3) the number of Shares to be issued pursuant to the Share Issues and the Renounceable Rights Issues shall not, in aggregate, exceed 100% of the total number of the issued Shares (excluding treasury shares) (as calculated in accordance with sub-paragraph (B) below);
- (B) (subject to such manner of calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of Shares that may be issued under sub-paragraph (A) above, the percentage of issued Shares (excluding treasury shares) shall be based on the total number of issued Shares (excluding treasury shares) at the time this Resolution is passed, after adjusting for:
- (1) any new Shares arising from the conversion or exercise of any convertible securities or Share options or vesting of Share awards which are outstanding or subsisting at the time this Resolution is passed; and
- (2) any subsequent bonus issue, consolidation or sub-division of Shares;
- (C) in exercising the authority conferred by this Resolution, the Company shall comply with the requirements imposed by the SGX-ST from time to time and the provisions of the Listing Manual of the SGX-ST for the time being in force (in each case, unless such compliance has been waived by the SGX-ST), all applicable legal requirements under the Companies Act and otherwise, and the Articles of Association for the time being of the Company; and
- (D) (unless revoked or varied by the Company in general meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier.” (See Explanatory Note) **(Resolution 7)**

# NOTICE OF ANNUAL GENERAL MEETING

By Order of the Board

**Tan Hak Jin**  
**Low Siew Tian**  
Joint Company Secretaries

Singapore, 13 July 2010

## Explanatory Note:

Ordinary Resolution 7 is to empower the Directors, from the date of the passing of Ordinary Resolution 7 to the date of the next Annual General Meeting, to issue Shares and to make or grant instruments (such as warrants or debentures) convertible into Shares, and to issue Shares in pursuance of such instruments, up to an amount not exceeding in total 50% of the total number of issued Shares (excluding treasury shares), with a sub-limit of 20% of the total number of issued Shares (excluding treasury shares) for issues other than on a pro rata basis to shareholders. The foregoing is subject to the exception that where the Company undertakes a renounceable pro rata rights issue of Shares (including Shares to be issued pursuant to such instruments), the maximum number of such Shares that can be issued is 100% of the total number of issued Shares (excluding treasury shares), provided that the total number of Shares which may be issued pursuant to the Share Issues and the Renounceable Rights Issues shall not exceed 100% of total number of issued Shares (excluding treasury shares). For the purpose of determining the aggregate number of Shares that may be issued, the percentage of issued Shares shall be based on the total number of issued Shares (excluding treasury shares) in the capital of the Company at the time that Ordinary Resolution 7 is passed, after adjusting for (a) new Shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time that Ordinary Resolution 7 is passed, and (b) any subsequent bonus issue, consolidation or sub-division of Shares. In exercising the authority conferred by Ordinary Resolution 7, the Company shall comply with the requirements of the SGX-ST (unless waived by the SGX-ST), all applicable legal requirements and the Company's Articles of Association. [Rule 806 of the SGX-ST Listing Manual presently allows a listed issuer to seek a general mandate from shareholders for inter alia issuance of new shares and convertible securities on a pro rata basis amounting to not more than 50% of its issued share capital (excluding treasury shares).] On 19 February 2009, the SGX-ST released a press release of new measures effective on 20 February 2009 (the "**Press Release**"); the new measures include allowing issuers to issue up to 100% of its issued share capital via a pro rata renounceable rights issue, subject to the condition that the issuer makes periodic announcements on the use of the proceeds as and when the funds are materially disbursed and provides a status report on the use of proceeds in its annual report. The Press Release states that this new measure will be in effect until 31 December 2010 when it will be reviewed by the SGX-ST.

## Notes:

1. A member entitled to attend and vote at the Annual General Meeting is entitled to appoint one or two proxies to attend and vote instead of him. A proxy need not be a member of the Company.
2. If the appointor is a corporation, the proxy must be executed under seal or the hand of its duly authorised officer or attorney.
3. The instrument appointing a proxy must be deposited at the registered office of the Company at 4 Benoi Place, Singapore 629925 not less than forty-eight hours (48) before the time for holding the Annual General Meeting.

## NOTICE OF BOOK CLOSURE

**NOTICE IS HEREBY GIVEN** that the Share Transfer Books and Register of Members of Hiap Seng Engineering Ltd (the "Company") will be closed from 12 August 2010 to 13 August 2010 (both dates inclusive) to determine shareholders' entitlement to the final one-tier tax exempt dividend of 3 cents per ordinary share for the financial year ended 31 March 2010.

Duly completed registrable transfers received by the Company's Share Registrar, Boardroom Corporate & Advisory Services Pte. Ltd., 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623 up to 5:00 p.m. on 11 August 2010 will be registered to determine shareholders' entitlement to the said dividend. Members whose Securities Accounts with The Central Depository (Pte) Limited are credited with shares at 5:00 p.m. on 11 August 2010 will be entitled to the proposed dividend.

Payment of the dividend, if approved by the members at the Annual General Meeting to be held on 28 July 2010, will be made on 27 August 2010.

By Order of the Board

**Tan Hak Jin**  
**Low Siew Tian**  
Joint Company Secretaries

Singapore, 13 July 2010

# HIAP SENG ENGINEERING LTD

(Incorporated in the Republic of Singapore)  
(Company Registration No. 197100300Z)

## ANNUAL GENERAL MEETING - PROXY FORM

### IMPORTANT: FOR CPF INVESTOR ONLY

1. This Annual Report 2010 is forwarded to you at the request of your CPF Approved Nominee and is sent SOLELY FOR YOUR INFORMATION ONLY.
2. This Proxy Form is not valid for use by CPF Investors and shall be ineffective for all intents and purposes if used or purported to be used by them.
3. CPF investors who wish to vote should contact their CPF Approved Nominees.

I/We \_\_\_\_\_(Name)

of \_\_\_\_\_(Address)

being a member/members of HIAP SENG ENGINEERING LTD (the "Company") hereby appoint:

Name	Address	NRIC/ Passport Number	Proportion of Shareholdings (%)

and/or (delete as appropriate)

Name	Address	NRIC/ Passport Number	Proportion of Shareholdings (%)

as my/our proxy/proxies to vote for me/us on my/our behalf, at the Annual General Meeting of the Company (the "Meeting") to be held at 28 Tuas Crescent, Singapore 638719 on Wednesday, 28 July 2010, at 10.00 a.m. and at any adjournment thereof. I/We direct my/our proxy/proxies to vote for or against the Resolutions to be proposed at the Meeting as indicated hereunder. If no specific direction as to voting is given, the proxy/proxies will vote or abstain from voting at his/their discretion, as he/they will on any matter arising at the Meeting.

No.	Ordinary Resolutions Relating to:	For	Against
	<b>Ordinary Business</b>		
1.	Directors' Report and Audited Financial Statements for the financial year ended 31 March 2010 together with the Auditors' Report thereon.		
2.	Payment of proposed final dividend.		
3.	Re-election of Mr Tan Lian Chew as a director.		
4.	Re-election of Mr M. Rajaram as a director.		
5.	Approval of Directors' fees amounting to S\$217,000.		
6.	Re-appointment of Messrs PricewaterhouseCoopers LLP as Auditors.		
	<b>Special Business</b>		
7.	Authority to issue shares.		

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2010

Total No. of Shares	No. of Shares
In CDP Register	
In Register of Members	

Signature(s) of Member(s)  
or, Common Seal of Corporate Member



**IMPORTANT: PLEASE READ NOTES OVERLEAF**

## NOTES

1. A member entitled to attend and vote at the Meeting is entitled to appoint not more than two proxies to attend and vote in his stead.
2. Where a member appoints more than one proxy, the appointments shall be invalid unless he specifies the proportion of his holding (expressed as a percentage of the whole) to be represented by each proxy.
3. A proxy need not be a member of the Company.
4. Please insert the total number of shares held by you. If you have shares entered against your name in the Depository Register (as defined in Section 130A of the Companies Act, Chapter 50 of Singapore), you should insert that number of shares. If you have shares registered in your name in the Register of Members, you should insert that number of shares. If you have shares entered against your name in the Depository Register and shares registered in your name in the Register of Members, you should insert the aggregate number of shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the shares held by you.
5. The instrument appointing a proxy or proxies must be deposited at the Company's registered office at **4 Benoi Place, Singapore 629925**, not less than 48 hours before the time set for the Meeting.
6. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its common seal or under the hand of its attorney or a duly authorised officer.
7. Where an instrument appointing a proxy is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof must (failing previous registration with the Company) be lodged with the instrument of proxy, failing which the instrument may be treated as invalid.

## GENERAL:

The Company shall be entitled to reject a proxy form which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified on the proxy form. In addition, in the case of shares entered in the Depository Register, the Company may reject a proxy form if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company. It is the appointor's responsibility to ensure that this proxy form is properly completed in all respects. Any decision to reject this proxy form on the ground that it is incomplete, improperly completed or illegible will be final and binding and neither the Company nor Boardroom Corporate & Advisory Services Pte. Ltd. accepts any responsibility for the consequences of such a decision.



**HIAP SENG ENGINEERING LTD**

REGISTERED OFFICE  
4 Benoi Place, Singapore 629925

CORPORATE OFFICE  
28 Tuas Crescent, Singapore 638719

Tel: 6861 0667 / 6897 8082  
Fax: 6861 1960 / 6897 8081  
E-mail: [info@hiapseng.com](mailto:info@hiapseng.com)  
Website: [www.hiapseng.com](http://www.hiapseng.com)

Co. Reg. No.: 197100300Z